

### **EMERGENCY MEDICAL SUPPLIES & EQUIPMENT AGREEMENT**

THIS AGREEMENT, made and entered into this **27** day of **January, 2026**, by and between the City of Farmington Hills, Oakland County, Michigan, on behalf of the SMEMS COOPERATIVE and the MITN Purchasing Cooperative, Party of the First Part, hereinafter called OWNER, and Party of the Second Part,

**BOUND TREE MEDICAL** hereinafter called the CONTRACTOR.

WITNESSETH, that the Contractor and the Owner, for the consideration hereinafter named agree as follows:

#### **ARTICLE I - THE WORK**

It is agreed that the Contractor shall furnish all the labor, materials to deliver products shown and called for in the Invitation to Bid titled:

#### **FH-25-26-2525 Emergency Medical Supplies and Equipment**

prepared by the City of Farmington Hills, Central Services Department, Oakland County, Michigan, acting as, and in these Contract Documents entitled, the Contract Manager, and shall do everything required by the Contract Documents.

#### **ARTICLE II - THE TIME**

It is agreed that the Contractor shall begin work under this Contract upon receipt of written notice to proceed and that the contractor will fulfill all contract requirements for a period of **two (2)** years from date of contract award. It is further agreed that The City of Farmington Hills acting on behalf of the Southeast Michigan Emergency Medical Supplies Cooperative and MITN Purchasing Cooperative may opt to extend the pricing, terms and conditions of this contract **for four (4) one year renewals** after the **contract completion date**.

#### **ARTICLE III - OWNER'S RIGHT TO CANCEL**

It is agreed that if at any time the Contractor should abandon this work; or if he should be adjudged a bankrupt, or if his performance of this Contract is being unnecessarily or unreasonably delayed; or if he should make a general assignment for the benefit of his creditors; or if a receiver should be appointed on account of his insolvency; or if he should persistently or repeatedly fail to fulfill portions of the contract requirements the Owner shall have the right to cancel the Contract with seven ten (10) days written notice. Failure to perform specified duties listed herein after two (2) written notices shall constitute grounds for cancellation

#### **ARTICLE IV - ASSIGNMENT OF CONTRACT**

It is agreed that the Contractor shall not assign or transfer this Contract or sublet any part of the work embraced in it, except with the written consent of the Owner to do so.

#### **ARTICLE V – THIRD PARTY BENEFICIARIES**

There are no third party beneficiaries to this Agreement, and nothing expressed or referred to in this Agreement will be construed to give any person or entity other than the parties to this Agreement any legal or equitable right, remedy, or claim under or with respect to this Agreement or any provision of this Agreement. This Agreement and all of its provisions and conditions are for the sole and exclusive benefit of the parties named.

#### **ARTICLE VI - THE CONTRACT SUM**

And it is agreed that, in consideration of the faithful and entire performance by the Contractor of his obligations under this contract, the Owner, shall pay to him, at the time and in the manner hereinafter stipulated, an amount as determined by the measured quantities and the respective unit prices herein named within thirty (30) days of receipt of the Contractor's invoices. Requested to do so, supported if requested, by sworn statements, satisfactory evidence that all persons who have supplied labor.

It is further agreed that volume estimates listed in the specification document are as such just estimates and that the Owner will not be held responsible to meet any volume estimate listed to receive contract pricing.

The person representing the Contractor who will submit written invoices for payment is designated as:

Victoria Dodson. The person representing the Owner to whom invoices are to be submitted and questions regarding payment shall be designated by each entity after award.

It is agreed that no issues regarding payment of invoices shall affect the delivery of goods and services. No orders shall be held by the Contractor by the Owner shall be deemed or construed as an acceptance of any part of the work under this contract.

IN WITNESS WHEREOF, the parties have caused these presents to be signed personally or by their duly authorized officers or agents and their seals affixed and duly attested the day and year first written above for **Emergency Medical Supplies and Equipment**.

**CITY OF FARMINGTON HILLS - MUNICIPALITY**

**WITNESSES**



BY: Karen Mondora, Acting City Manager/Date



BY: Carly Lindahl, City Clerk/Date

\*\*\*\*\*

**CONTRACTOR**

**WITNESSES**



BY: Corey Case / Chief Marketing Officer 01/29/2026  
Contractor/Date



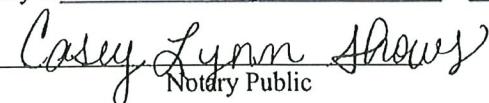
BY: Christopher Fyffe / Manager, Bids & Contracts 01/29/2026  
Contractor/Date

Contractor's signature (s) must be notarized:

STATE OF Ohio)

COUNTY OF Franklin)

Subscribed and sworn to before me this 29th day of January 2026

  
Notary Public

Franklin County, Ohio



Casey Lynn Shows  
Notary Public, State of Ohio  
My Commission Expires:  
December 4, 2030

My Commission Expires: December 4, 2030



# Bound Tree



CITY OF FARMINGTON HILLS

PURCHASING DIVISION

EMERGENCY MEDICAL SUPPLIES

RFP-FH-25-26-2525

DUE – DECEMBER 3, 2019 10:00AM

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DEPARTMENT OF CENTRAL SERVICES

November 12, 2025

**TO:** Suppliers/Contractors  
**FROM:** Michelle Aranowski – Director of Central Services  
**RE:** #rfp-fh-25-26-2525 —Emergency Medical Supplied - ADDENDUM #1

Please be advised of the following amendment to the above referenced RFP. Responses are due **Wednesday, December 3, 10:00 a.m. E.S.T.** Please include this signed Addendum sheet with all copies of your bid. Responses will then be publicly opened and available for inspection. If you have any questions, please contact Michelle Aranowski at (248) 871-2426 or maranowski@fhgov.com. Thank you for your interest in the City of Farmington Hills.

#### **ADDENDUM- #1**

#### **CLARIFICATIONS**

1. The due date has been extended to **Wednesday, December 3, 2025 @ 10:00 a.m. E.S.T.**
2. You do not have to bid on every item to be considered.
3. The extra line under each item is for a generic or a city approved equivalent.
4. The cooperative is not opposed to awarding to multiple vendors. (In the past, we have awarded to 1 vendor because they were able to fulfill the corelist.)
5. The delivery locations will be over 300 locations.

#### **CORRECTION**

1. Page 8, 34. A:

#### **34. CONTRACT SPECIFICATIONS**

- A. The estimated aggregate volume per year, for the manufacturer's listed herein, for the current cooperative members (**Attachment A**) (**over 300 entities**) are \$2 million dollars.

#### **ADDITION**

1. Add the following to the last line of the corelist:

i-gel Plus O2 Resus Pack, MED Adult, incl size 3 i-gel O2, for Pts 30-60kg



DEPARTMENT OF CENTRAL SERVICES

**ACCEPTANCE OF ADDENDUM #1**

Company Bound Tree Medical, LLC

Signed A handwritten signature in black ink, appearing to read "Rob Meriweather".

Printed Rob Meriweather

Date 12/02/2025



## EMERGENCY MEDICAL SUPPLIES AND EQUIPMENT

Section A - General

## QUALIFICATIONS, HISTORY, OVERVIEW

### BOUND TREE MEDICAL'S QUALIFICATIONS

#### **ABOUT BOUND TREE MEDICAL**

Bound Tree Medical originated in 1978, when David Currier, an entrepreneur, politician and former Emergency Medical Technician, started a small emergency medical supply company in Henniker, New Hampshire.

#### **DECades OF GROWTH**

When David Currier founded Bound Tree Medical, he was serving as a Henniker Selectman. A Selectman is a member of the executive arm of the government of New England towns in the United States. Since the early 1700s, Selectmen have been required to perambulate - to make an official inspection by foot - of the Henniker town boundaries at least every five years.

At the town's northeast boundary point was a large white oak tree - a bound tree. It had served as a guidepost for the Selectmen since 1752 when what was originally called "Town Number Six" was first surveyed. The historical significance of the tree prompted David to name his new business "Bound Tree Corporation".

"Four Decades of Growth – A strong reputation for quality products and reliable customer service helped the company flourish throughout the 80s, 90s and early 2000s. A series of strategic mergers and acquisitions further stimulated the company's growth. Pharmaceuticals and specialty I.V. therapy products for emergency medical services (EMS) care providers were added to the product mix, and Bound Tree continued expanding its services for the EMS market. In 2008, Bound Tree Medical and Tri-anim Health Services, Inc., another well-respected medical supply company, became subsidiaries of Sarnova, Inc, a leading specialty provider of healthcare products across the EMS and acute care continuum.

#### **WHAT IT MEANS FOR YOU**

With 47 years of experience, Bound Tree Medical truly understands the EMS industry. We are passionate about EMS and the communities they serve. With over 27,000 products from 600 manufacturers, the breadth and depth of our organization enable us to provide you with a full spectrum of quality EMS products and resources — efficiently and cost effectively.

### **BOUND TREE MEDICAL TIMELINE**

**1978** – Founded by David Currier in Henniker, New Hampshire.

**1995** – Merged with ALS in Tempe, Arizona to become Bound Tree/ALS.

**2001** – Merged with Parr Emergency Products, in Galloway, Ohio to become Bound Tree Parr, LLC.  
– Acquired PMX Medical, the emergency medical business of Pro Med Company, located in Salt Lake City, Utah; changed name to Bound Tree Medical, LLC.

**2002** – Entered into a long-term strategic agreement with Sun Belt Medical Supply, Inc. for the supply of pharmaceuticals and related products to the pre-hospital marketplace.

**2007** – Bound Tree Medical Europe Ltd acquired the assets of Galls® Europe Ltd; appointed a distributor of Galls® and DynaMed™ throughout Europe.

**2008** – Became part of new holding company, Sarnova, Inc.

**2009** – Acquired Blue Ridge Medical, Inc., a national supplier of pharmaceuticals to the EMS community.

**2011** – Acquired Alliance Medical, Inc. (AllMed).

**2013** – Acquired Progressive Medical International (PMI).

**2018** – Bound Tree celebrated 40 years of being Your Partner in EMS.

**2019** – Bound Tree acquired Southeastern Emergency Equipment on January 23, 2019.  
Bound Tree acquired EMS business from Concordance Healthcare Solutions on June 20, 2019.

**2024** – Emergency Medical Products (EMP) was integrated into Bound Tree on April 1, 2024.  
Bound Tree acquired QuadMed, Inc on July 1, 2024

### **BOUND TREE MEDICAL'S ABILITY**

Bound Tree recognizes and understands the challenges that City of Farmington Hills is facing today and believes we can provide solutions and services to help mitigate and solve many of them. We will offer you 100% of our resources and abilities. There is no other company that can offer the same combination of competitive pricing, exceptional customer service, online ordering, disaster preparedness, inventory solutions, reporting, and exceptional fill rates as Bound Tree. As Your Partner in EMS for 40 years, we've made it our mission to help you save minutes and save lives. We strive to understand your unique needs and provide you with the right products, services and support.

### THE RIGHT PRODUCTS

*Curaplex® by Bound Tree* – Aside from offering national, well-known brands, Bound Tree's Curaplex portfolio of products is an advantage to your business, providing what you need when it comes to product availability, price, selection and quality on the items you use the most. Curaplex® is designed for customers who want the best value but aren't willing to compromise on quality and patient care.

*Pharmaceuticals* – Bound Tree sells a full line of EMS pharmaceuticals including Class II, III, and IV scheduled drugs. As a leader in the industry, we have VAWD accreditation from the National Association of Boards of Pharmacy and are compliant with FDA Pedigree requirements as set forth by the Drug Supply Chain Security Act. We also provide weekly pharmaceutical backorder reports with up-to-date industry information.

*Recertified Equipment* – Bound Tree's offers recertified AEDs, defibrillators, ECG monitors, infusion pumps, pulse oximeters, suction units, ventilators, and vital sign monitors from leading manufacturers. Our highly trained biomedical technicians painstakingly recertify all critical care equipment to ensure a quality product at a savings of up to 50% of new equipment. This will be beneficial when you need service on your IV pumps or if you find the need for additional ones.

### THE RIGHT SERVICES

*Operative IQ Inventory Management* – Operative IQ improves productivity by connecting the functional areas of your operation. It allows people to share information, reduce labor hours and material costs, improve service levels and communication, and make informed business decisions.

*UCapIt Controlled Medical Supply Dispensing* – UCapIt allows EMS, Pharmaceutical and other medical professionals the ability to restock their units 24/7 and have real-time usage and inventory tracking. Annual savings using the UCapIt dispenser have been realized up to 30% related to shrink, expiration management and overhead.

*Controlled Substances Ordering System* – The Controlled Substances Ordering System (CSOS) was developed by the DEA for the electronic transmission of Class II controlled substances orders. This allows for a significant reduction in the number of ordering errors, faster transaction times and lower costs due to order accuracy and decreased paperwork.

### THE RIGHT SUPPORT

*Sales Support Team* – City of Farmington has a dedicated Account Manager, who along with being readily available, will provide quarterly business reviews to maintain performance, maximize results and adjust to any changing needs and requirements City of Farmington may have. Our Customer Service Team is trained and available 7:30 am – 8:00 pm ET to respond to customer inquiries regarding items, availability, shipment, delivery, and product substitutions when needed in the event of longer-term backorders.

*Bound Tree University* – Our Bound Tree EDU provides 5 Free CE accredited courses, to help drive employee retention and on-going training. With 150+ hours of recorded classes available on-demand and live classes five days a week, it meets all the requirements for NREMT, State license, CFRN, and now FP-C and CCP-C as well (meets w requirements for full renewal).

### THE RIGHT INFRASTRUCTURE

*BoundTree.com* – The Bound Tree website offers convenient 24/7/365 access to product information and ordering, supply lists, order history, electronic requisitions, and email notifications. We also offer Electronic Data Interchange (EDI) compatibility.

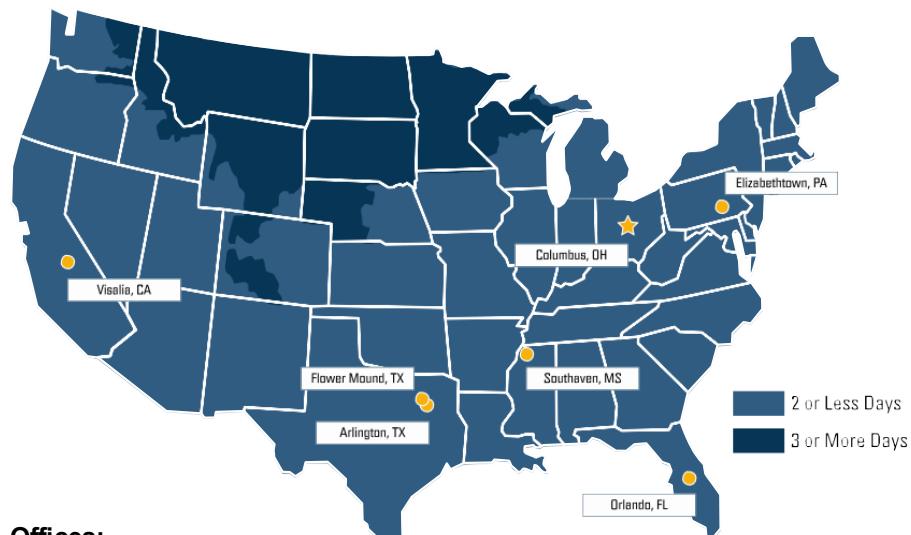
*Nationwide Distribution* – For operational efficiency and faster disaster response, Bound Tree operates 5 distribution centers nationwide. Ninety-six percent of all our customers can be reached using UPS Ground within 2 business days.

*Medical Device Kitting* – Bound Tree operates an FDA approved medical device kitting facility. Curaplex® pre-assembled kits solve a variety of your everyday challenges, so you spend less time worrying about the details and more time focusing on patient care. Curaplex® Kits give you the ability to respond quickly to emergency scenarios by providing immediate access to the supplies you need. Custom Kitting solutions are also available.

*Disaster Support* – Call Bound Tree's Disaster Support Hotline at 800-863-0953 to report major incidents and identify medical supply needs. Once reported, Bound Tree Medical personnel will take immediate measures to assist in relief efforts. Our Disaster Response Team was activated several times during the recent hurricanes helping to supply relief efforts.

## DISTRIBUTION CENTER INFORMATION

Bound Tree operates 5 distribution centers strategically positioned for operational efficiency and disaster response. 96% of all of our customers can be reached using UPS Ground within 2 business days.



### Offices:

#### Bound Tree Medical Headquarters

Bound Tree Medical 5000 Bradenton Ave.  
Dublin, OH 43017  
Phone: 800.533.0523  
Fax: 800.257.5713  
Web: [www.boundtree.com](http://www.boundtree.com)

### Distribution Centers:

#### California

2237 N. Plaza Drive  
Visalia, CA 93291

#### Texas

2911 S. Great Southwest Parkway, Ste 200  
Grand Prairie, TX 75052

#### Indiana

1033 Collins Rd, Ste A  
Greenwood, IN 46143

#### Florida

2619 Ignition Drive, Ste 2  
Jacksonville, FL 32218

#### Pennsylvania

1605 Zeager Road, Suite 101  
Elizabethtown, PA 17022

#### Texas, Kitting Facility

2911 S. Great Southwest Pkwy, Ste 200B  
Grand Prairie, TX 75052

## National References

Jessica Barnhart, Medical Supply Specialist  
City of Columbus Division of Fire  
2028 Williams Road  
Columbus, Ohio 43207  
614-616-4699  
[Jbarnhart@columbus.gov](mailto:Jbarnhart@columbus.gov)



Charlene Sifford, Director Global Purchasing  
Priority Ambulance  
910 Callahan Road, Suite 101  
Knoxville, TN 37912  
865-440-0996  
[csifford@priorityambulance.com](mailto:csifford@priorityambulance.com)



Lieutenant Jerami Bennett  
Baltimore City Fire Department  
3500 West Northern Parkway  
Baltimore, MD 21215  
410-396-2718  
[Jerami.Bennett@baltimorecity.gov](mailto:Jerami.Bennett@baltimorecity.gov)



Barbara Tripp, Fire Chief  
City of Tampa Fire Department  
808 East Zack Street  
Tampa, FL 33602  
352-406-2573  
[barbara.tripp@tampagov.net](mailto:barbara.tripp@tampagov.net)



Lieutenant Ryan Jamison  
San Francisco Fire Department  
1415 Evans Avenue  
San Francisco, CA 34124  
626-271-4974  
[Ryan.Jamison@sfgov.org](mailto:Ryan.Jamison@sfgov.org)



Douglas Isaacs, MD, Deputy Medical Director  
Fire Department City of New York  
9 Metro Tech Center  
Brooklyn, NY 11201  
718-999-2790  
[doug.isaacs@fdny.nyc.gov](mailto:doug.isaacs@fdny.nyc.gov)



### THE RIGHT SUPPORT

Bound Tree is committed to providing City of Farmington Hills with best-in-class support. This includes a dedicated team focused on your success. Mesa will have ready access to your account manager and our manufacturing partners for help in in-service training at no cost.



### WILLIAM WAITE – ACCOUNT MANAGER

I joined the Bound Tree Team in June 2020 as the Indiana Account Manager before moving into the Southeast Michigan Territory in the summer 2022. Before Bound Tree, I spent several years working with a transportation and logistics firm out of Chicago and Detroit. I also spent several years with a northern Michigan Fire Department. We were a career ALS department; however, I was only on the BLS side. Working alongside our Paramedics in the back of the Ambulance, I gained valuable knowledge and experiences that now help me today! I will be your contact for all things related to item selection, pricing, product questions/demonstration, and business consultations. I live locally, so I am available to meet at any time.



### DON ADAMS – VICE PRESIDENT OF SALES, EASTERN US

Don has over thirty years of Municipal, Fire, and Private EMS experience as a licensed Paramedic and Instructor Coordinator in the State of Michigan. Don is a past president of the Michigan Association of Ambulance Services and was the 1996 Michigan Paramedic of the Year. He Joined Bound Tree in 2012 as an Account Manager, was promoted in 2016 to Regional Sales Director, and most recently took the helm as the Vice President of Sales for the Eastern US. Don's goal is simple – to help all of his account managers and their customers create a valued partnership that helps bring better products and care to the patient.



### EDWARD DRAPER – REGIONAL SALES DIRECTOR

Ed joined the Bound Tree team in October of 2016. I spent most of my life working in the fire and EMS industry, working predominantly on the West side of the state, and just before coming the Bound Tree, I was the Chief Administrator of a Fire-Based EMS Agency near Traverse City. I spent over 20 years in the industry and learn more every day about how to better advocate for my partners and help them manage their business. I look forward to being your partner and learning more about what your organization does to uniquely help the people you serve.



### **MADISON MESSINA – CUSTOMER SERVICE REPRESENTATIVE**

I joined Bound Tree in January 2023 as a sales support specialist and began working with the SEMI team in February 2025. I was promoted to Customer Care Lead in the summer of 2025. During my time here, I've really come to appreciate how meaningful our customer relationships truly are, and I'm looking forward to strengthening ours in the coming weeks, months, & years ahead. I'll serve as your go-to contact for order inquiries, exchanges, returns, product availability requests, any website-related questions, or additional issues or concerns you may have.



### **LOGAN KIRBY – CUSTOMER CARE MANAGER**

I joined the Bound Tree team in July of 2018 as a Customer Care Supervisor. Before joining the team, I was a Customer Service Supervisor at Verizon Wireless for 6 years and gained a great deal of experience identifying customer pain points and formulating new processes to streamline and improve. I am extremely passionate about the work we do here and am always looking for new ways to enhance the customer experience. I'll be your contact for any escalated issues, working in close partnership with our team to ensure we are proactive in creating the best experience for you.



### **KRYSTA MARTIN – CREDIT AND COLLECTIONS ANALYST**

I joined the Bound Tree team in November of 2019. I am the mother of 5 children. I'm most an empty nester! Before coming to Bound Tree, I was an Assistant Manager at US Bank. I had been in the banking industry for 20 years and had decided that I wanted to do something new. I'll be your contact for questions related to invoicing, payments and terms, credit limits, and for updating your accounts payable contacts.



### **CHRIS FYFFE – BIDS AND CONTRACTS MANAGER**

Chris Fyffe, Bids and Contracts Manager, has been with Bound Tree Medical for just shy of eight years. In his tenure with Bound Tree, he has been involved with pricing, quotations, bids, and deal management activities. In addition to his experience with the distribution of medical supplies, he has worked in transportation logistics, and retail management. His goal is to help all of our customers create a valued partnership that helps bring better products and care to the patient.



# Bound Tree

## Welcome Southeast Michigan Fire and EMS!

We are thrilled to partner with you and support your mission to provide exceptional emergency care. At Bound Tree Medical, we don't just want to be the place you call for supplies—we strive to be a trusted partner who understands your unique needs and helps you deliver life-saving care efficiently and effectively.

### Our Commitment to You

Every EMS organization has its own processes, challenges, and priorities. Our goal is to understand yours deeply so we can respond quickly and provide tailored solutions when you need them most. We are here to ensure your operations run smoothly, with the right products and support at the right time.

### Why Bound Tree Medical

**Exclusive Focus on Pre-Hospital Care:** Our warehouses are stocked exclusively with EMS-specific products, increasing the likelihood that the items you need are available and ready to ship. Most orders arrive within 1 business day.

**Nationwide Distribution Network:** With strategically located warehouses across the country, we ensure fast delivery and continuity of operations—even during natural disasters or pandemics.

**Account Support:** Account Managers and Leadership are available 24/7/365. See contact information below.

**Dedicated Customer Care:** Our experienced team is available Monday–Friday, 8 AM–8 PM EST to assist with orders, questions, and concerns.

**Comprehensive Product Offering:** From airway management and trauma supplies to pharmaceuticals and advanced monitoring equipment, we provide everything you need for pre-hospital emergency care.

**Technology Solutions:** We offer inventory management tools, machines, and software, online ordering, and customizable reporting to help streamline your supply chain.

**Education & Training Resources:** Bound Tree supports EMS professionals with continuing education opportunities, clinical resources, and product training.

**Disaster Response Hotline:** Our Emergency Disaster Support Program is here to help you in disasters such as hurricanes, tornadoes, fires, floods, blizzards, MCI's, and more. This program enables you to call our Disaster Support Hotline 24 hours a day, 7 days a week, to speak to a live operator to report major incidents and identify your medical supply needs. Phone: **888-8345-6640 and/or 810-588-3424**

Now, let's meet a few of the people you'll be working with on a regular basis:

# William Waite

810-588-3424   
william.waite@boundtree.com   
[www.linkedin.com/in/williamkwaite](http://www.linkedin.com/in/williamkwaite) 

## Skills

- Michigan Firefighter 1 & 2
- AHA CPR & First Responder
- FEMA/NIMS Emergency Training
- Award Winning Sales Professional
- Microsoft Office Suite
- PowerBI
- Consultative Selling
- Industry SME
- Territory Planning
- D365 CRM

## Experience

MAY 2020 TO PRESENT

### **Account Manager - Michigan / Bound Tree Medical**

- Lateral transfer to SE MI May 2022
- Consistent YOY top performer
- Responsible for account management, new business development, prepare proposals and conduct sales presentations, negotiate pricing and manage rebates, provide product information and demonstrations, analyze internal reports, meet monthly, quarterly, and annual sales quotas.

MARCH 2015 – JUNE 2020

### **Managed Services Business Analyst / Redwood Logistics**

- Hired as an Operations Analyst
- Promoted to Dedicated Operations Lead May 2016
- Promoted to Implementation Coordinator in November 2018
- Promoted to Managed Services Business Analyst January 2020
- Facilitate successful implementations and startups for new TMS clients
- Work closely with all stakeholders on new customer implementations - ensuring solutions meet business needs and requirements for the customer and internal teams
- Act as liaison between internal departments and end users with the client
- Gather information, document requirements and illustrate workflows in Confluence and Lucid chart systems
- Perform technical tasks within the TMS. Environment creation and configuration
- Lead client and vendor demos and trainings on MG TMS workflow/process via Webinar or in person
- Create training materials for the clients and internal departments
- Perform special studies and projects to improve internal processes and practices
- Subject Matter Expert (SME) in the Managed Service workflow and process
- Write new and rewrite existing SOPs for process improvements

- Identify opportunities to improve operational efficiency between client and internal operations team
- Participate in carrier management processes, such as selection, qualification, and performance evaluation
- Deliver a monthly, quarterly and annual report to senior management on industry trends, carrier performance, project status and how to maximize those trends by altering company procedure and process
- Write or revise standard operating procedures (SOP) for logistics operational processes
- Identify areas for process improvement and cost savings to ensure expectations are met
- Prepares reports by collecting, analyzing, and summarizing information

MAY 2012 – MARCH 2015

### **On-Site Logistics Account Manager / Universal Truckload Service**

- Hired as a Fleet Manager, overseeing 25+ drivers and 8 terminal operations
- Promoted to Account Manager working on-site at Union Pacific Railroad in Omaha, NE
- Oversaw daily operations on a multimillion-dollar account while providing cost saving opportunities for UPRR through FTL and IMDL shipments
- Acting liaison for invoice discrepancies
- Ensure freight is invoiced properly and promptly with set terms
- First line of communication between all parties: client, drivers, shipper and consignee
- Offer guidance to contracted drivers on the best ways to maximize their earnings, while delivering a high level of customer service
- Work closely with the maintenance team to find ways to reduce downtime due to repairs or lack of routine maintenance
- Keeping the client informed on the industry and market changes and how it will affect future capacity and expense
- Manage the movement of the client's goods, ensuring that they are picked up and delivered on time to the client's satisfaction
- Work quickly and effectively to resolve problems that may develop on a shipment; be proactive
- Work with competitors to service the client on large projects requiring 12+ drivers for railroad crew moves

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## **Activities**

<ul style="list-style-type: none"> <li>• Mentor with Magnus Charitable Trust</li> <li>• Amateur Player on Golfweek Amateur Tour</li> <li>• Macomb County Training Committee</li> </ul>	<ul style="list-style-type: none"> <li>• Volunteer with PAWS Chicago</li> <li>• Motorcycle enthusiasts</li> <li>• Customer Relationship Management (CRM)</li> </ul>
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**Summary**

Award-winning Regional Sales Director with over a decade of driving multimillion-dollar growth in healthcare and medical supply sales. Proven record of building high-performing teams, exceeding quotas, and expanding market share across 9 states. Recognized for CRM expertise, strategic planning, and mentoring future leaders. Currently pursuing MBA/MS in Data Science to strengthen data-driven sales leadership.

**Work Experience****Regional Sales Director – Bound Tree Medical / Sarnova | Feb 2022–Present**

- Directed \$37M annual sales revenue across 9 states while leading a team of 10 account managers.
- Achieved *Top Region Curaplex Growth CY24*; expanded span of control requiring additional FTEs.
- Recognized as award-winning sales leader for consistent quota attainment and market expansion.
- CRM Subject Matter Expert; created national dashboards boosting staff productivity and efficiency.

**Michigan Account Manager – Bound Tree Medical / Sarnova Oct 2016–Feb 2022**

- Achieved 100%+ to plan annually; *Account Manager of the Year 2018 & 2019*.
- First to build a \$1M Curaplex territory, sustained for 2 consecutive years.
- Recognized as *Top Account Manager in Curaplex Growth 2019* and *Net New Account Expert*.
- Ranked #1 in Cardiac Science AED orders 2018–2020.
- Featured in *Repertoire Magazine Rep Corner* (Jan 2019).
- Perennial Incentive Trip Winner for top-tier performance.

**Chief EMS Administrator – Blair Township Emergency Services Jun 2013–Nov 2016**

- Directed strategic planning, organizational leadership, and operational oversight for 40+ staff.
- Managed budgets, payroll, scheduling, orientation, reporting, and education programs.
- Introduced patient ventilators and prehospital POC lactate monitoring for sepsis treatment.
- Increased average daily revenue by 28%, reduced accounts receivable days by 28%, and boosted cash receipts by 20%.

**Emergency Services & Healthcare Leadership – Multiple Agencies 1997–2016**

- Progressive roles in EMS, firefighting, and healthcare education.
- Served as Assistant Fire Chief, EMS Director, Instructor Coordinator, and Proprietor of EMS Education business.
- Delivered QA/QI programs, paramedic training, and social media strategy for EMS outreach.

**Education**

- MBA/MS Data Science (in progress), Eastern University – Expected 2027
- Professional Certificate in Supervisory Management – Michigan State University, 2020
- BASc Public Safety & Healthcare Management – Siena Heights University, 2016 (Summa Cum Laude)
- AAS Paramedic – West Shore Community College, 2014 (Dean's List, 4.0 GPA)
- Paramedic Certificate – Baker College of Cadillac, 2005 (Cum Laude)
- EMS Instructor Coordinator – Platinum Educational Group, 2008
- Firefighter I & II – Michigan Firefighter's Training Council, 2002
- EMT Certification – Munson Regional EMS Education, 200

**Edward Draper**

Holt, MI 48842

231.735.5078

MedicDraper@Gmail.com

[www.LinkedIn.com/in/MedicDraper](http://www.LinkedIn.com/in/MedicDraper)

Transformational Leader

Award Winning Sales Account Manager

Emotionally Intelligent

Paramedic Firefighter

Licensed EMS Educator

Public Speaker

Psychology Enthusiast

Cardiology Enthusiast

Social Media Marketing

Life-Long Student

DIsc

ESTJ

I am known for being fair, firm, and clear. A unifier who is customer and people-focused leader who strives to inspire the team to grow professionally & personally.

I am a proactive visionary who enjoys using analytics to increase efficiency and reduce costs while increasing profit. I believe deeply in consistent personal growth creating an environment for team-over-self mentality.

I am authentically committed to creating a noble vision which inspires others to facilitate conditions where those around me express ideas for process and organizational improvement.

I believe character is the most important attribute someone can have, which means I pour my heart into ensuring I say what I mean and mean what I say. I expect others to hold themselves to this same standard. I admit when I'm wrong and learn each and every day.



**Paula (PW) White**  
**Leadership & Music / AA-ISP**  
**Advisory Board / #GirlsClub**  
**Thought Leader /**  
**SalesClass.ai Contributor**  
**October 21, 2020, Paula (PW) worked with Ed in different groups**

From the time Ed Draper began to work at Bound Tree, I knew he was going to be highly successful. Ed has the drive, tenacity, and a creative edge people look for in a sales organization. He is phenomenal with his customers by bring service and value to each one individually. Ed also thinks outside the box and encourages a team atmosphere. Thank you Ed for all you do!



**Nick Lemcool**  
**East Bay Ambulance Director, Paramedic, Instructor/ Coordinator**  
**October 1, 2020, Nick reported directly to Ed**

I have worked with Ed on many different aspects and positions. When Ed was a firefighter/ paramedic, Ed was one of my many preceptors during paramedic clinical and externship. When Ed was promoted to EMS Administrator, I worked under him. Through his quick thinking and out of the box thinking he is able to overcome challenges quickly and effectively. When Ed moved on from public safety I have been able to maintain contact with Ed and think of him as one of my important mentors, calling on him often for guidance and to bounce ideas off of. Ed is always there when you call and is an active listener. Any organization would be lucky to have Ed on their team.



**Tyler Bajtka**  
**Firefighter/ Paramedic at Traverse City Fire Dept**  
**July 25, 2019, Tyler reported directly to Ed**

Ed has been an amazing mentor and leader to me from the very beginning of my career! He's willing to give it all to develop, guide, educate, challenge, and most importantly patient enough to listen to any person. Anyone is lucky to cross paths with him, as he will leave you believing you can be the best you!



**Richard Hollingworth**  
**Vice President Sales**  
**May 17, 2019, Richard worked with Ed but at different companies**

Not often you start a recommendation with a comment about friendship. But Ed is first and foremost a good friend and Mentor, even though I met Ed through work, we developed a close relationship that was built on core values that I respect: A work ethic that's second to non, a level of knowledge in his respective field that he is willing to share, and a desire to improve and ask questions, Ed seeks to understand rather than to respond. When Ed talks, I listen.

As the last recommendation Ed got pointed out, I would not hesitate to hire Ed, he would be a capable and inspiring senior sales executive or Sales Leader. I would also be fortunate to work for Ed should our career paths match.



**Arthur Ebel**  
**Field Sales Manager - EMS at SSCOR, Inc.**  
**May 16, 2019, Arthur worked with Ed in different groups**

Ed is an outstanding representative of what a salesperson (Account Manager) should be and I, myself, have learned selling techniques from his example. I can see Ed advancing within his sales career and I hope to be able to continue having the opportunity to work alongside Ed as I move forward in my career endeavors. If I was a Sales Director of a company, I would hire Ed, because I know he would give 100% effort to achieving a high degree of success.



**Joe Lachowski**  
**National Park Service**  
**January 23, 2019, Joe worked with Ed but at different companies**

In addition to being professional, well spoken, smart and fun, Ed is one of the hardest working individuals I know. Once he sets his mind on a goal, he works relentlessly to accomplish it. He takes roadblocks and obstacles in stride and does not let them throw him off track. He is flexible and able to adapt and overcome on the fly.

Ed also has the gift of recognizing when others need a boost or support to accomplish their goals. An encouraging word, a funny joke, a quick on the job training or a professional invite for a valuable opportunity all seem to appear just when you need them thanks to Ed. Thanks to his efforts, I have been able to grow and develop my skills more than I could have without him. Ed is a strong and valued member of any team and will be a great benefit wherever he goes.



## **Edward Draper**

Holt, MI 48842

231.735.5078

MedicDraper@Gmail.com

### What Others Say About Me:

Open-Minded

Genuine

Relentless

Passionate

Strategic

Mentor

Inspiring

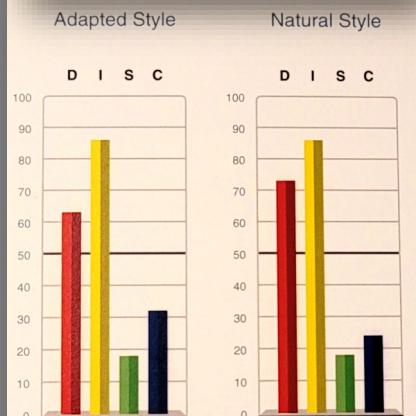
Relationship Builder / Manager

Partner Advocate

Charismatic

Self-Aware

Tactician



# DONALD RAYMOND ADAMS

837 Mystic Woods Drive, Howell Michigan  
donaldad@mac.com – 810.397.7551

## S U M M A R Y

Proven and time-tested visionary leader that is humble and has effective executive leadership traits, expert abilities, ability to listen, learn, and lead to achieve competitive results - Goal focused with a track record of developing underperforming and overperforming teams, and markets to meet revenue and profitability targets - Aptitude to execute and drive team contribution from day one.

## S K I L L S

sales leadership; learning and adaptability; coaching and mentoring; performance management; P/L budgets; negotiations; employee engagement; strategic planning; customer engagement and retention; hiring and recruiting top talent; analytics; process improvement and development

## E D U C A T I O N

**MIT** Sloan School of Management  
Executive Education Graduate

**SIENA HEIGHTS**  
**UNIVERSITY/UNIVERSITY OF**  
**MICHIGAN**

Bachelors of Applied Science –  
Public Safety / Public Adm

**LICENSES** – Paramedic, Paramedic Instructor, Firefighter, Police Motor Carrier, Death Scene Investigator

## W O R K E X P E R I E N C E

### AREA VICE PRESIDENT OF SALES – EASTERN US

Sarnova / Bound Tree Medical | 2012 (2020 role) – Present

Executive level oversight and leadership of a national, market leading sales team focused on being the best partner in specialty medical equipment sales and distribution to those who save and improve patient lives. Accountable for \$400M+ in sales revenue, five director level reports and six regional sales teams comprised of 53 clinical field account managers serving over 7000 high value accounts in the eastern United States. Primary customer segments include private and public Ambulance, Fire, Police, Air Medical and Hospital Health Systems.

Historical Team Achievements: Record company sales production 2021, 2022, 2023, 2024 exceeding revenue, gross profit and EBITDA four consecutive years. FY2020 – FY 2024 all teams achieving plan.

Personal Achievements: Patricia Industries Executive Development selection, Perennial President Club and Incentive Trip Winner 2020-2024, Regional Sales Director of the Year 2018, Account Manager of the Year 2015, Two-time Quarterly Sarnova Star award winner, 2015 Gilmore Award Winner. Multiple other sales and benchmark awards.

### DIRECTOR OF EMERGENCY SERVICES / CLINICAL EDUCATION

McLaren Health Care Corporation | 1992 – 2012

Executive level position with fiscal and operational responsibility of six departments in one of the nation's top ten health systems. Emergency Department Education, EMS Education, Institute for Medical Simulation, American Heart Association Training Programs - ACLS/PALS/BLS, Internal Medicine Physician Education, Central Telemetry Unit and Critical Care Rapid Response Teams. Director level oversight of six managerial direct reports and multiple FTE's; responsible for quality of care and performance management.

### EXECUTIVE DIRECTOR

Lapeer County EMS | 1996 – 2001

Chief Executive of a municipal owned ambulance service providing emergency medical transportation to the citizens of Lapeer County. Four director level direct reports with over 100 personnel. Lapeer County was CAAS Accredited in 2000 and was only the fifth EMS service to ever receive a perfect score with no citations or recommendations.

# Brett M. Justice

1296 Daylily Dr. Holt, Michigan 48842 • (734) 637-7542 • dtfd240@gmail.com

## CORE COMPETENCIES

*Leadership*

*Negotiation*

*Decision-Making and Problem Resolution*

*Customer Service*

*Advanced Communication*

*Clinical Expertise and Education*

*Implementation and Execution*

*Relationship-Building*

## RELEVANT EXPERIENCE

### Bound Tree Medical • Dublin, Ohio

*Account Manager - Michigan*

*January 2024 - Present*

Utilizing the knowledge from past positions to better understand potential pain points in EMS operations and the ordering of medical supplies to better help obtain the correct solution

- Grow business through current and new customers
- Increase revenue
  - Increase of around 20%
- Increase gross profit
  - Increase of around 22%

### Heart-Savers League • Holt, Michigan

*Owner*

*October 2023 – Present*

Focusing on the education of CPR, First-Aid, ACLS, and PALS programs for medical professionals and lay public individuals in communities for better community outcomes.

- Budgeting for equipment and time management
- Building and maintaining client relationships
- Keeping up on new science for the best customer education

### Delhi Township Fire Department • Holt, Michigan

*Lieutenant, Paramedic I/C, and EMS Training Liaison*

*October 2007 – February 2024*

Experienced in influence, adaptability, data analytics, negotiations, execution of strategies, and community outreach.

- Collaborate with appropriate stakeholders to dissect data and improve customer service and patient advocacy of a diverse population
- Confer with employees and administration to assess equipment needs and training requirements
- Initiated new data collection programs and implemented change based on evidence
- Present to applicable stakeholders on emergency medical and fire service trends and needs
- Lead and inspire new and current personnel to build the best version of themselves

### Lansing Community College • Lansing, Michigan

- As the Interim EMS Program Director, I focus on many attributes to progress student outcomes:
  - Faculty management and student engagement
  - Discussion with College, State, and National Stakeholders to improve student and college growth.
  - Budget items to ensure fiscal responsibility and stay on the leading edge of new tech.
  - Organize materials for State, CoAEMSP, and NREMT reviews, visits, and approvals.
  - Continuing diversity, equality, and inclusion (DEI) into all programs.
- Skilled in learning and teaching competencies, progress reports, corrective actions, and leadership practices.
  - Produced a curriculum centered on evidence-based practice.
  - Promoting patient advocacy with unyielding ethical and moral guidelines and new methodologies to enhance student outcomes
  - Inspire change in varied student and faculty populations to support evidence-based data

## **EDUCATION**

**Columbia Southern University Orange Beach, Alabama – B.S. ORGANIZATIONAL LEADERSHIP (2021) MAGNA CUM LAUDE**

**Lansing Community College, Lansing, MI – A.A.S. EMERGENCY MEDICAL SERVICES (2009) MAGNA CUM LAUDE; A.A.S. FIRE SCIENCE: (2009) MAGNA CUM LAUDE; A.A.S. FIRE SCIENCE/BASIC EMT (2012) MAGNA CUM LAUDE**

# **Daniel H. O'Brien**

**231.633.2334**

***medic77-ems@usa.net***

## ***Summary of Qualifications:***

- 18 years of experience as a full-time paramedic
- 10 years of experience as a critical care provider (Flight)
- 7 years of experience as an active Tactical Paramedic (TEMS)
- 5 Years of Firefighter experience
- EMS management experience including purchasing and budget oversight
- State of Michigan Paramedic
- State of Michigan EMS Instructor/Coordinator (Paramedic I/C)
- State of Michigan Fire Fighter I & II (Ret.)

## ***Professional Experience:***

## **Account Manager**

May 2018- Current      Bound Tree Medical      Michigan  
Account Manager for EMS Equipment Distribution Company, Outside Sales.

## ***EMS Section Chief / Director of EMS\*:***

\*Title change from EMS Director to EMS Chief Sept 2017 due to department restructuring

## **Fire Fighter / Paramedic / Tactical Paramedic:**

**Oct 2012- Dec 2016**      **Blair Twp. EMS & Fire**      **Blair, MI**  
Paramedic for municipal EMS and Fire Dept. serving suburban and rural areas of Grand Traverse County.  
Tactical Paramedic for Regional Emergency Response Team. (ERT Team 2)  
Paramedic Instructor/Coordinator.  
Part-time 2012- May 2015 / Fulltime 2015 – Dec 2016

## **Flight Paramedic / Tactical Paramedic:**

**Feb 2013- Dec 2017      North Flight EMS / NorthFlight-Aeromed      Traverse City, MI**  
Member of air-medevac service providing rotor and fixed wing inter-facility critical care and 911 scene responses.  
Chairperson for North Flight's Safety Program. (Jan 2014 - July 2016).  
Member of North Flight's Tactical Paramedic Program.  
Per diem Paramedic. (July 2016 – May 2018).

## Flight Paramedic:

**Nov 2006 – Jan 2013**

**Airmethods/LifeNet**

**Harris, NY & Lansing, MI**

Full-time member of air-medevac service (Rotor Wing) that provides both Inter-facility Critical Care and 911 scene response. Safety Committee member / New Hire Preceptor / Assisted in Base Supervisor duties as needed. (Harris, NY). Controlled Substance / Narcotic Officer. (Harris, NY).

## MICU Paramedic:

**July 2009 – May 2012**

**Atlantic Health System**

**Summit, NJ**

Per Diem member of hospital based MICU program providing 911 ALS services to the Urban and Suburban areas of Northeast NJ.

## Paramedic / Tactical Paramedic:

**Sept 2001- July 2009**

**Mobile Life Support Services**

**Newburgh, NY**

Member of large EMS agency providing 911 services and Inter-facility transports. Provided ALS care in the urban, suburban, and rural areas of the Lower Upstate New York region. Designated “Fly Car” Paramedic (Echo Response Unit). Field Training Officer and Paramedic Preceptor. Member of Special Operations Response Team. Member of inter-agency Tactical EMS Team.

## Paramedic:

**Aug 2000 – Sept 2001**

**Tallahassee Memorial Hospital**

**Tallahassee, FL**

Member of hospital based ALS program for the City of Tallahassee, Florida. Designated as a “Charge Paramedic” in this high volume 911 system.

## **Education:**

### Tallahassee Community College:

**Jan 1997 – Aug 2000**

**Tallahassee, FL**

Associates in Applied Science for Emergency Medical Services Program (incomplete). First Aid, Emergency Medical Technician, and Paramedic certificate programs.

## **Military Service:**

### United States Coast Guard:

**Jan 1991 - Jan 1995 (Active Duty)**

**Honorable Discharge**

Avionics Technician 3<sup>rd</sup> Class (AT3).  
HH60-J Flight Mechanic (Helicopter Crew Chief).  
Military Based Helicopter Search and Rescue / Maritime Law Enforcement duties.  
(DD-214 available on request)

## **Awards and Accomplishments:**

- **Bound Tree Medical Account Manager of the year 2018 (Stub Year)**
- **Bound Tree Medical President's Club 2018 SY, 2020**
- **Orange County Regional Medical Center “Life Saver Award” recipient**
- **New York State Distinguished Service Award recipient**
- **2004 Orange County, NY Paramedic of the Year**



Michigan Department of Health & Human Services

## STATE OF MICHIGAN

Bureau of Emergency  
Preparedness, EMS  
and Systems of Care

PURSUANT TO ACT 368 OF 1978, AS AMENDED, THIS

## INSTRUCTOR/COORDINATOR-PARAMEDIC

LICENSE

IS ISSUED TO

**DANIEL H O'BRIEN**

LICENSE NUMBER

**1735607**

EXPIRATION DATE  
**03/31/2026**

\*\*\*THIS LICENSE IS ONLY VALID IF PROVIDER LICENSE IS ACTIVE\*\*\*

THIS DOCUMENT IS DULY  
ISSUED UNDER THE LAWS  
OF THE STATE OF MICHIGAN

THE ISSUANCE OF THIS LICENSE SHOULD NOT BE CONSTRUED  
AS A WAIVER, DISMISSAL, OR ACQUIESCENCE TO ANY  
COMPLAINTS OR VIOLATIONS PENDING AGAINST THIS LICENSE



## STATE OF MICHIGAN

Bureau of Emergency  
Preparedness, EMS  
and Systems of Care

PURSUANT TO ACT 368 OF 1978, AS AMENDED, THIS

### **INSTRUCTOR/COORDINATOR-PARAMEDIC**

LICENSE

IS ISSUED TO

**BRETT MORGAN JUSTICE**

LICENSE NUMBER  
**1601996**

EXPIRATION DATE  
**08/31/2028**

**\*\*\*THIS LICENSE IS ONLY VALID IF PROVIDER LICENSE IS ACTIVE\*\*\***

THIS DOCUMENT IS DULY  
ISSUED UNDER THE LAWS  
OF THE STATE OF MICHIGAN

THE ISSUANCE OF THIS LICENSE SHOULD NOT BE CONSTRUED  
AS A WAIVER, DISMISSAL, OR ACQUIESCENCE TO ANY  
COMPLAINTS OR VIOLATIONS PENDING AGAINST THIS LICENSE

### **BOUND TREE MEDICAL CERTIFICATIONS AND PERMITS**

The next several pages will detail our certifications and permits. We have also attached copies for your reference.

#### **VAWD Certified State and Nationally Licensed**

Several of Bound Tree's Distribution Centers have received VAWD (Verified - Accredited Wholesale Distributors) accreditation from the National Association of Boards of Pharmacy (NABP). VAWD accreditation is achieved after a criteria compliance review that includes a rigorous evaluation of operating policies and procedures, licensure verification, survey of facility and operations, background checks and screening through the NABP Clearinghouse. Our accreditation demonstrates that we are following state and federal laws and that our prescription drugs are distributed safely and securely.

For a complete listing of VAWD-Accredited Facilities, please visit:  
[www.nabp.net/programs/accreditation/vawd/vawd-accredited-facilities](http://www.nabp.net/programs/accreditation/vawd/vawd-accredited-facilities)

#### **Compliance with DSCSA Requirements**

Under the Drug Supply Chain Security Act (DSCSA), entities in the supply chain including manufacturers, wholesale distributors, and dispensers have responsibilities to meet the requirements of the DSCSA. As of May 1, 2015, all wholesalers are required by law, under the DSCSA, to provide transaction information, transaction history and transaction statements for the pharmaceuticals that they supply.

Bound Tree is compliant with these FDA standards which helps improve patient protection by preventing the distribution of substandard or ineffective drugs and while providing our customers with the product and transaction information they need to be in compliance with the FDA standards.

Under the DSCSA you are responsible for knowing that your prescription drug wholesale distributor is an authorized trading partner who holds a valid state or federal license. Bound Tree Medical is licensed federally and in all 50 states. Purchasing from a licensed and VAWD accredited distributor like Bound Tree Medical makes great strides to ensure none of your purchases will ever be counterfeited, contaminated, improperly stored and transported, ineffective, and/or unsafe.

Wholesale Distributor licenses can be searched online:

[www.fda.gov/Drugs/DrugSafety/DrugIntegrityandSupplyChainSecurity/ucm281446.htm](http://www.fda.gov/Drugs/DrugSafety/DrugIntegrityandSupplyChainSecurity/ucm281446.htm)

#### **Controlled Substance Ordering System (CSOS)**

Class II Controlled Substances can be ordered through our secure electronic Controlled Substances Ordering System (CSOS) without the supporting paper DEA Form 222! The DEA's CSOS program is the only allowance for electronic ordering of Class II controlled substances. To participate in CSOS, the DEA registrant must first acquire a CSOS digital certificate from the DEA. Once the certificate is received, Class II orders can be placed through our secured website: [e222.boundtree.com](http://e222.boundtree.com).

For more information about CSOS please visit: [www.deaecom.gov](http://www.deaecom.gov)

Bound Tree will continue to accept paper 222 forms for those who wish to utilize that method for ordering.

**LEGAL STATUS BIDDER**

Fill out the appropriate section below for your company and strike out the other three. Provide additional sheets if more space is needed for your responses.

**Corporation:**

State and County in which incorporated: \_\_\_\_\_

Official title of person signing proposal: \_\_\_\_\_

Address of signer: \_\_\_\_\_

Full names, addresses and titles of all the corporation's directors and officers:

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**Partnership:**

State and County in which established: \_\_\_\_\_

Official title of person signing proposal: \_\_\_\_\_

Address of signer: \_\_\_\_\_

Full names, addresses and titles of all partners:

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**Limited Liability Company (LLC):**

State and County in which established: Ohio, Franklin County

Official title of person signing proposal: \_\_\_\_\_

Address of signer: 5000 Bradenton Ave, Dublin, OH 43017

Full names, addresses and titles of all members and managers of the LLC:

Brian LaDuke, CEO - 5000 Bradenton Ave. Dublin, OH 43017

Rob Meriweather, President, EP - 5000 Bradenton Ave. Dublin, OH 43017

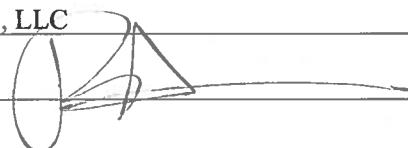
Shawn Saylor, Treasurer-5000 Bradenton Ave. Dublin, OH 43017

### NON-IRAN LINKED BUSINESS CERTIFICATION

Pursuant to Michigan law before accepting any bid or proposal or entering into any contract for goods & services with any prospective firm, the firm must certify that it is not an "Iran Linked Business".

By signing below, I certify and agree on behalf of myself and the company submitting this bid the following: (1) that I am duly authorized to legally bind the company submitting this bid; and (2) that the company submitting this bid is not an "Iran Linked Business," and that term is defined in section 2€ of the Iran Economic Sanctions Act, being Michigan Public Act No.517 of 2012; and (3) That I and the firm submitting this proposal will immediately comply with any further certifications or information submissions requested by the City in this regard.

Company Name: Bound Tree Medical, LLC

Authorized Representative Signature: 

Printed: Rob Meriweather

Date: 12/02/2025

## VENDOR QUESTIONNAIRE

Please give the following information regarding your proposal for this bid:

1. Name of Company Bound Tree Medical, LLC

2. Number of years' experience in this work: 47 years

3. List the Fire Departments that you have contracted with for this type of work during the past three (3) years.

Name: City of Columbus Division of Fire Contact Person: Jessica Barnhard, Medical Supply Specialist

Phone #: 614-616-4699 E-mail address: Jbarnhart@columbus.gov

Name: Priority Ambulance Contact Person: Charlene Sifford, Director Global Purchasing

Phone #: 865-440-0996 E-mail address: csifford@priorityambulance.com

Name: Baltimore City Fire Department Contact Person: Lieutenant Jerami Bennett

Phone #: 410-396-2718 E-mail address: Jerami.Bennett@baltimorecity.gov

4. Name of your bank and other financial references:

JP Morgan Chase

5. List states and categories in which your organization is legally qualified to do business. Indicate registration or license numbers, if applicable.

a. pharmaceuticals, licensed to sell controlled substances in all 50 states, DEA - RB0351700

6. Have you ever failed to complete any work awarded to you? No

a. If so, note when, where and why?

\_\_\_\_\_

7. Within the last five years, has any officer or partner of your organization ever been an officer or partner of another organization when it failed to complete a contract? No

a. If so, where and why?

\_\_\_\_\_

8. Please list total number of employees (part time and full time) your company employs

Total Company part time \_\_\_\_\_ & full time 300

9. Please list total number of Southeast Michigan employees (part time and full time) your company employs and the number of southeast Michigan based warehouses and employees the company operates that will service this contract.

Total Southeast Michigan part time \_\_\_\_\_ & full time 3

10. Please list the location of warehouses or store fronts that will service this contract.

Warehouse and/or store front location(s) Primary warehouse would be Elizabethtown, PA and the secondary would be Greenwood, IN. Bound Tree Medical, LLC has multiple sales representatives who who live in Michigan and the surrounding states.

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11. Please list the names and qualifications of the representative(s) who will be assigned to this contract. Please include numbers of years with your company, experience and training/education.

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12. Please include a detailed list of contacts with phone & email including inside sales, service & accounts receivable).

William Waite - william.waite@boundtree.com, 810-588-3424

Edward Draper - edward.draper@boundtree.com, 313-919-0270

Donald Adams - donald.adams@boundtree.com, 810-444-1317

Heather Legg - heather.legg@boundtree.com, 614-760-5179

Customer Service - customerservice@boundtree.com, 800-533-0523

13. Vendor(s) must have a distribution model capable of delivering products statewide and a demonstrated sales presence within the state of Michigan.

Does your proposal comply? Yes X No \_\_\_\_\_

14. Vendor (s) must have supplied products for public emergency response agencies, or commercial customers of similar size.

Does your proposal comply? Yes X No \_\_\_\_\_

15. Vendor(s) should be able to provide the full range of supplies and equipment to meet the demands of all Agencies that participate in the cooperative purchasing program.

Does your proposal comply? Yes X No \_\_\_\_\_

16. Generally describe your company's customer service strategy.

Bound Tree Medical, LLC has a dedicated team that processes all incoming orders as well as a group of customer service representative's answering phone calls to accept orders and answer questions. We have a deep commitment to help those that helps others, which is why customers have access to real-time pricing and stock availability 24 hours a day, 7 days a week. We strive to be the absolute best partner to our customers with the aim of doing whatever we can to make your lives easier. We do have a option to have subscription orders set up on the website.

17. Provide a detailed overview of your ordering process. This overview will include information on how your company will handle orders as listed in section 34. It will include information of how to place said orders, delivery and any info on web order placement.

Orders may be submitted via phone 800-533-0523, fax 800-257-5713

email customerservice@boundtree.com, on the web www.boundtree.com. Accounts can be made online and is where you can place orders, review order history, and run purchase summary reports when it is convenient for you. We do have the option of subscription orders set up on the website.

18. Provide information on your companies stocking capabilities.

Bound Tree Medical, LLC proudly has 5 warehouses located nationwide with full capabilities to receive, store and ship. We have a demand planning system to ensure products are delivered on-time.

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19. Describe methods used to control and manage entity inventory. Include information on how your company manages obsolete items held by the entities.

Bound Tree Medical, LLC defines an item to be obsolete when there has been no movement for two years. Once an item's sales have begun to decrease or slow down, the buyer may reach out to the vendor for a product return. If fees are assessed, Sarnova will absorb these costs for shipping and restocking.

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20. Provide information on any additional discounts, purchasing incentive programs, or rebates your company offers. This can include be, but is not limited to, additional discounts based on volume increase, a Core Item usage incentive/rebate, an Internet usage incentive/rebate, a green delivery incentive/rebate or a volume incentive/rebate.

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Additional savings can be realized with the purchase of UCapIt machines and Operative IQ software.

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21. Provide information on added value opportunities that your company may offer. This can include but is not limited to training for new products, hosting educational meetings for agency employees, providing leased equipment, etc.

Bound Tree Medical, LLC provides free CEUs at [www.BoundTreeUniversity.com](http://www.BoundTreeUniversity.com)

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22. Is your Company willing to extend pricing and terms given to the agencies listed in this agreement to other local entities which are part of our purchasing cooperative?

Yes X No \_\_\_\_\_

**If "Yes" please complete the extension information below:**

**EXTENSION OF AWARD TO THE MITN PURCHASING COOPERATIVE**

\_\_\_\_\_ is a member of the MITN  
(Person, City, Township or Entity will fill in)

Purchasing Cooperative. If your company is awarded an items or a completed contract, the cooperative governmental entities may wish to use this contract and will use a purchase order or contract for any or all the item(s) awarded following minimum order/contract requirements set forth in the bid documents. Each entity will provide their own purchase order or contract and must be invoiced separately to the address indicated on the purchase order/contract.

If an award is made to \_\_\_\_\_, Bound Tree Medical, LLC, it is agreed that  
(Company)

The contract will be extended to any entity in The MITN Purchasing Cooperative under the same prices, terms, and conditions.

### SHIPPING AND PRODUCT AUTHENTICATION

All orders are picked via Company pick ticket, which is used for quality, accuracy, customer verification and documentation.

Product with expiration dates are picked to ensure that product with the closest expiration date is shipped first ("first-expired/first-out" = FE/FO).

When the product is identified and picked, the picker verifies the product label against the pick ticket. This verification includes but is not limited to the following:

- Product item number, description, and NDC number.
- Product expiration date is verified as more than six (6) months remaining or per customer requirements.
- Product lot number or serial number.
- Unit of measure that has been ordered (example: each, case).

During the picking process, the product is carefully inspected for identity and to ensure the product has not been damaged, stored under improper conditions or has expired. After the order is picked, a quality check is performed to ensure that the following are accurate

The packing of product step is to ensure that the goods arrive to the customer without damage or any other integrity issues.

The packing process include the following factors:

- Verify product for accuracy.
- Ensure items are securely placed in proper shipping container.
- Ship product/order to customer via common carrier.

### PRODUCT VERIFICATION

- Items ready for packing and shipping shall be inspected to verify that the proper product is being shipped, that the expiration date has not passed and that it is not damaged or has been held under improper conditions.
- Items shall be shipped in the original manufacturer cartons when appropriate. If items are repacked, proper cartons and packaging materials shall be used to minimize the chance of breakage or other damage to the contents.

### SHIPPING PROCESS

Product is shipped by common carrier or may be shipped via a Company delivery vehicle.

All shipments of prescription products require signature by the customer upon delivery.

Prior to shipment/distribution, all outgoing shipment, specifically but not limited to prescription drugs, must be carefully inspected to verify identity and to ensure that there is no damage or product held under improper conditions.

### **DELIVERY OF PRODUCT AND SERVICES**

Bound Tree Medical will be able to provide immediate access to medical supplies as required. There will be no delay in providing high-velocity items right away.

The only foreseen factors that could possibly inhibit or delay delivery of medical supplies are:

- Manufacturing Backorders: The local Bound Tree Account Manager will keep you completely apprised of any backorder situation, existing or imminent. As Chandler is acutely aware, this has recently been the case with pharmaceutical items. We will keep you constantly aware and offer alternatives when available. As allocation schedules are different for every distributor, we definitely understand you seeking these goods elsewhere, but hope that you will purchase from Bound Tree when able.
- Manufacturing Contracts: Bound Tree Medical has agreements with the large majority of EMS supply manufacturers. In the event that Chandler requires a specific manufacturer with which we do not have a relationship, we will attempt to effect an agreement with that manufacturer.
- It has been our experience that these sorts of situations arise infrequently. However, should Bound Tree Medical not be able to mitigate these circumstances, we definitely understand you seeking these goods elsewhere.
- In the event of backorders, Bound Tree Medical's system will automatically look to ship product from an alternate distribution center where available.
- In the event of manufacturing contract issues: Bound Tree Medical will attempt to establish contracts with manufacturers used by Chandler. In the event we cannot come to an agreement with a desired manufacturer, Bound Tree will offer alternatives, and will certainly understand if Chandler desires to seek elsewhere.

### **CUSTOMER SERVICE APPROACH**

BTM recognizes that time is of the essence to our emergency care customers. Generally, orders received and processed before 2:00 pm local item are shipped the same day. We have a dedicated team that processes all incoming orders as well as a group of Customer Service Representative's answering phone calls to accept orders and answer questions.

### **CUSTOMER ADVOCACY**

The Customer Advocacy Program is a program where advocates review transactional data but with the customer lens. We call it a white glove service or extra tier of dedicated customer service. As an advocate customer, an assigned staff member will review the customer fill rates, what is available, what is shipping from alternate locations and work closely with the buyers to ensure inventory availability wherever possible

to fulfill the customer's need. The Advocate will then generate reports for review on Bound Tree performance in additional areas such as holds applied to orders and timing / accuracy of the customer order; if errors are found, they will find why and help to remove the challenges. The final metric we look at as an advocate is of the total lines ordered what percent did we ship complete same day from the customer's default warehouse.

### OVERVIEW OF BOUND TREE'S ORDERING PROCESS

Orders may be submitted via the below methods:

Phone: 800-533-0523

Fax: 800-257-5713

Email: [customerservice@boundtree.com](mailto:customerservice@boundtree.com)

Web: [www.boundtree.com](http://www.boundtree.com)

Please find additional Customer Service and ordering information at the end of this tab

### DELIVERY AND ARO

Below are the standard delivery methods that will be employed by Bound Tree Medical to support an award from Farmington Hills. The Standard delivery days is provided assuming receipt of order is placed prior to 3:00 p.m. EST. Each day, placing orders prior to 3:00 p.m. EST. Helps to ensure that they are placed into fulfillment same day.

#### Standard Delivery

Small Parcel

- Delivered by FedEx Ground
- Standard delivery from primary warehouse is 1-2 day

LTL Freight

- Delivered by R& L Carrier
- Standard delivery from primary warehouse is 1-2 day

#### Expedited Delivery

Small Parcel

- Delivered by FedEx Next Day
- Additional costs are dependent on actual dimensions and weight of cartons shipped

LTL Freight

- Delivered by R& L Carrier
- LTL –Next Day

#### On Time Delivery

Below are the standard on-time delivery and stock-out data from contracts or customers of similar size and scope to Chandler Supplies bid.

### On Time Delivery rates

FedEx Ground - 98.5% on time

LTL via RL Carrier - 98.1% on time

## STOCKING CAPABILITIES AND INVENTORY CONTROL METHODS

### STOCKING CAPABILITIES

- 5 warehouses located nationwide with full capabilities to receive, store and ship
- Same or next day shipping availability on stocked items.
- Climate controlled storage capabilities.
- Well-stocked inventory for customer's needs, including safety stock for any emergency and un-forecasted requirements
- Bulk storage available
- In the event of an emergency or natural disaster, multiple locations are licensed to ship to all states as an alternative to the primary shipping warehouse.

#### Inventory Control Methods

- Establish monthly usage to determine stocking policies (order point or buy to order)
- Maintain an inventory/demand planning system that is driven by analysis and forecasting by buyers.
- Demand planning system utilizes lead times and safety stock levels to ensure product delivers before it is needed so items arrive in time for use.
- Ability to drop ship orders direct from manufacturer

### MANAGEMENT OF OBSOLETE ITEMS

Bound Tree Medical defines an item to be obsolete when there has been no movement for two years. Before an item is considered obsolete, it is first deemed "excess" inventory. This inventory is reviewed in the overall network and then broken down to see if there is usage in any particular warehouse where product can be transferred. Once an item's sales have begun to decrease or slow down, the buyer may reach out to the vendor for a product return. If fees are assessed, Sarnova will absorb these costs for shipping and restocking. If an item becomes obsolete then it will go through an internal workflow process.

### PROCESS OUT OF STOCK/BACKORDERED ITEMS

Information describing the process for out of stock/back-ordered/extended ship times items is illustrated below. Please note screenshots from our website illustrating the automated communications received through our online ordering system.

Based on feedback from our customers, we have enhanced our transactional communication over the past year. Although we have always provided some level of notification to our customer, the amount of information and scope of customer we send it to has been expanded.

Some of the key changes/enhancements we have rolled out in FY18 are:

- Added ETAs for backordered items
- Added tracking numbers on all shipments
- Photos of products in all order communication emails
- Backorder notifications sent weekly if changes occur in original ETA
- Shipment notification and backorder notification for all order types, not just web
- Timing of shipment notification changed to coincide with actual shipment rather than invoicing

The following highlights automated email notifications you will receive:

- Order Confirmation – acknowledges receipt of order, confirms lines
- Order Status – sent within 20 minutes generally, shows inventory status including ETAs for backorder, shipping location, etc.
- Shipment Notification – sent nightly for shipments made that day and includes tracking number that link directly to FedEx
- Backorder Update Notification – sent weekly for any back order with changes in original ETA

Below are examples of automated email notifications and communications.



## BTM Customer Order Communications Order Status Notification

Bound Tree

Your Order Status

### We are working to fulfill your order now!

Below is a summary of items allocated to your order.

If you have questions regarding the status of your order, please contact Customer Service at [800.533.0523](tel:800.533.0523) or email [CustomerService@BoundTree.com](mailto:CustomerService@BoundTree.com)

We'll send you a shipment notification email once your order has been shipped.

Please note: The item(s) you have ordered have been allocated to your order through our order-fulfillment system. Item allocation is subject to change. Items may ship from multiple warehouses. This email was automatically generated.

#### Order Information:

Account Number: 202277

Order Number: 38710598

Order Date: March 20, 2018

PO Number / Order Reference:

#### Ship to:

JESS  
14 CORPORATE DR  
HALFMOON, NY 12065-8607  
US

#### Bill to:

TROY AMBULANCE SERVICE INC  
PO BOX 438  
ACCTS PAYABLE  
COHOES, NY 12047-0438  
US

**Shipping Method:** >\$150 NO FRT

Drop ship – Item(s) will be shipped directly from the manufacturer  
Long-term backorder – Item is currently on a manufacturer backorder. We will ship your item(s) once it's available for distribution.  
Temporarily out of stock – This item is not currently in stock. We will ship your item(s) as soon as the product becomes available to us.

### Remaining Items:



Item #. 660-05

Metoprolol, 5mg, 5mL, Vial

By: OTHER MANUFACTURER

UOM	Qty Ordered:	Qty Allocated:	Qty Remaining:
BX	2	0	2

Out of Stock - Ready to ship in 1-2 months



Item #. 0593-03

Glucagon Kit 1mg contains 1 vial of 1mg  
Glucagon and 1 vial of 1ml Sterile Water.  
Glucagon is in powder form in a 1mg vial  
along with 1ml of sterile water for  
reconstitution

By: OTHER MANUFACTURER

UOM	Qty Ordered:	Qty Allocated:	Qty Remaining:
EA	1	0	1

Out of Stock - Ready to ship in 1-2 weeks

### Allocated Items:



Item #. 2113-10240

Endotracheal Tubes, Cuffed w/Stylet,  
4.0mm

By: CURAPLEX

UOM	Qty Ordered:	Qty Allocated:	Qty Remaining:	Allocated Location:
BX	1	1	0	Elizabethtown, PA



Item #. 2113-10250

Endotracheal Tubes, Cuffed w/Stylet,  
5.0mm

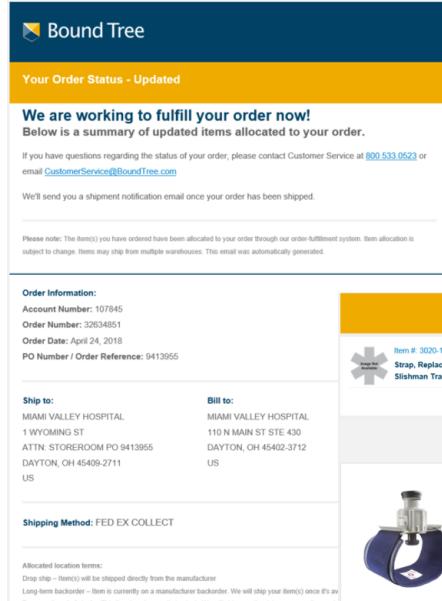
By: CURAPLEX

UOM	Qty Ordered:	Qty Allocated:	Qty Remaining:	Allocated Location:
BX	1	1	0	Elizabethtown, PA





## BTM Customer Order Communications Backorder Notification



**Order Information:**  
Account Number: 107845  
Order Number: 32634851  
Order Date: April 24, 2018  
PO Number / Order Reference: 9413955

**Ship to:**  
MIAMI VALLEY HOSPITAL  
1 WYOMING ST  
ATTN: STOREROOM PO 9413955  
DAYTON, OH 45409-2711  
US

**Bill to:**  
MIAMI VALLEY HOSPITAL  
110 N MAIN ST STE 430  
DAYTON, OH 45402-3712

**Shipping Method:** FED EX COLLECT

**Allocated location terms:**  
Drop ship - Item(s) will be shipped directly from the manufacturer  
Long term backorder - Item is currently on a manufacturer backorder. We will ship your item(s) once it's available  
Temporarily out of stock - This item is not currently in stock. We will ship your item(s) as soon as the product is available.

**Remaining Items - Updated:**

Item #	Description	UOM	Qty Onhand	Qty Allocated	Qty Pending
3020-11265	Strap, Replacement, Mid Length, for Slishman Traction Splint (STS)	EA	1	0	1

Out of Stock - Ready to ship in 3-4 weeks.

**More great products you might like:**



ROSC-U™  
Mechanical CPR Device



Cardiac Science®  
Powerheart® G5 AED



Curaplex® Select  
Multi-Function Defib Pads

**EQUIPMENT BUYBACK PROGRAM**

Have unwanted, used equipment?  
We'll buy it back from you!

[LEARN HOW](#)



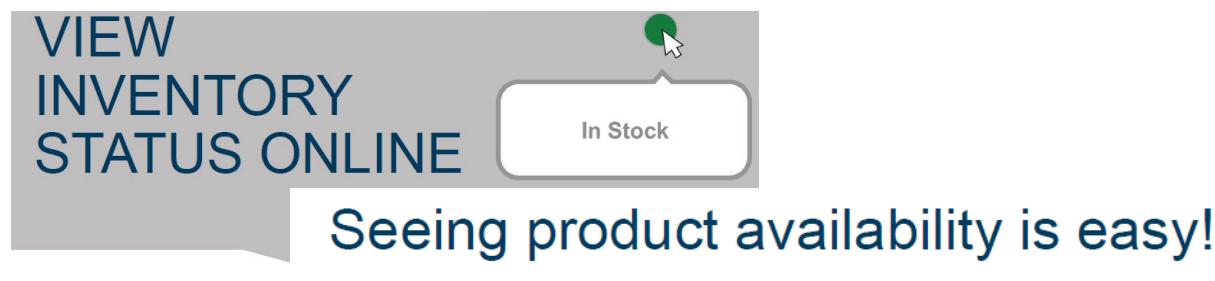
### Self-Service Account Management Features

- Enhanced Account Dashboard – Convenient location and display of order history, supply lists, reports and account-specific info makes checking-up on an account's activity easier
- Improved Supply List Usability – Supply lists are sharable between individuals within an account, making it easier for you and the account to set them up and use
- Account Customization – Now available to all on request, customers can set quotas, part levels and permissions at ship-to level and even create custom catalogs, to truly customize their web ordering processes
- Check-Out – Now four easy steps all on one page, so customers can check-out more quickly
- Mobile Responsive – The site now displays effectively on small mobile devices for ease of anywhere shopping/ordering, even when out on a run
- Onsite HELP – The Help section of the site provides easy to view, self-help guides on website functionality

### Enhanced Search and Product Details

- Faceted Search – This feature gives you the ability to narrow down searches with criteria to find items more quickly
- Product Comparison – Easy way to compare up to four items, displaying product features side-by-side to aid in product selection
- Product Photos – We've provided more and larger product photos to make identifying and selecting items more visual
- Product UOM – UOM is now clearly identified and selectable for each product, leading to fewer ordering mistakes!
- Product Info – Robust product descriptions, additional flyers and videos are added to the product pages, with related accessories and replacements listed on the product page for ease of shopping
- Product Availability – Inventory status displays wherever the product is shown on the site and customers are prompted to log in to see their availability

Below is a detailed illustration on how our product availability works on our website.



Simply hover over the availability icons on search results, supply lists, saved carts, and product pages to see product availability in real time.

The screenshot shows a product search results page for "CURAPLEX" gloves. The top navigation bar includes "PARTNERS IN EMS", "Hello, John", "Your Account", "Shipping to: ESHIP001", and a "Shopping Cart" section. The search bar shows "Search All Product Name / Item#". The results are filtered by "Infection Control". The first item listed is "Curaplex TritonGrip SE Blue Nitrile Gloves - CURAPLEX BY BOUND TREE". The second item is "Curaplex TritonGrip TE Black Nitrile Gloves - CURAPLEX BY BOUND TREE". The third item is "Curaplex TritonGrip VL Light Blue Gloves - CURAPLEX BY BOUND TREE". Each product listing includes a thumbnail image, the product name, the manufacturer, a brief description, and two buttons: "View Multiple Items" and "Availability: [status icon]". The "Availability" status for the first two items is "In Stock" (green icon), while for the third item, it is "Out of Stock" (red icon).

### BOUND TREE MEDICAL WEBSITE & ACCESS

[www.boundtree.com](http://www.boundtree.com)

Farmington can link to their account by registering and selecting "already have an account". Enter their Account Number and Billing Zip Code. Registering will allow you to see your pricing and stock availability.

The Bound Tree website gives you full control over your account. You can place orders, review order history, and run purchase summary reports when it is convenient for you. You can also easily access the items you order most frequently by utilizing supply lists, saved carts or previously ordered items. These features make your online shopping experience quick and easy.

We want to make your online shopping experience even easier! Utilize our inventory status feature to see product availability before you place your order.

### Customer Service and Ordering

Bound Tree Medical is focused on providing service to meet the needs of our customers throughout the United States. We have a deep commitment to help those that help others. The specialized market that we serve drives us to create the best possible solutions for our customers. We are here to serve you.

Our nationwide toll-free Customer Service line is 800-533-0523. Bound Tree Medical routes calls by origin of the zip code of the caller which, results in more customer awareness among those agents responding to customer calls.

There are a variety of methods to place orders and verify pricing:

- 1) Internet: Customers have access to real-time pricing and stock availability 24 hours a day, 7 days a week. [www.boundtree.com](http://www.boundtree.com)
- 2) Email: Orders may be emailed to customer service at [customerservice@boundtree.com](mailto:customerservice@boundtree.com).
- 3) Phone: Our dedicated team of customer service representatives can answer questions or take your orders from 7:30 AM to 8:00 pm EST.
- 4) Fax: Our nationwide toll-free fax line is available 24 hours a day at 800-257-5713.
- 5) Mail: Orders may be mailed to our corporate office. An order form is included in the back of our catalog for convenience.



The Customer Service Department is comprised of 45 staff members. Customer Service Representatives respond to inbound calls and make outbound calls to customers to provide information regarding product availability, shipment and delivery schedule changes. These same representatives are available to answer questions about shipments or process returns when necessary.

If an item goes onto a long-term backorder, Bound Tree will work to find equivalent substitute items for the backorder. If it is the customer preference to approve all substituted items, Bound Tree Customer Service will seek approval prior to shipping sub items.

Bound Tree Medical allows customers to purchase on open account. The proper account application must be completed and submitted. Bound Tree Medical will assign an account number to each application. Each account has one billing/payables address but may have several shipping/receiving addresses. Customers may purchase by Master Card, VISA, Discover or American Express. Prepaid orders are also accepted.

## Boundtree.com Overview

The Bound Tree website offers advanced ordering and account management features to help you easily manage your supplies 24/7 via desktop, phone or tablet. Your Account Manager and Customer Care representative can provide training and help you get set-up to utilize these robust site features to save you time:

### Shopping/Purchasing

- **Mobile Responsiveness** – The Bound Tree website is fully responsive to any size media screen making it easy for you browse and purchase directly from your tablet or phone.
- **Search** – Search by item number or key word. The filtered search option allows you to narrow down your search by selecting multiple criteria like manufacturer, price, color, size, and more.
- **Product Pages** – Robust product descriptions, large photos, specification charts, videos and downloadable collateral provide details on products so that you can make informed decisions.
- **Product Availability** – Log in to see real-time inventory status on products throughout the site.
- **Product Comparison** – Easily compare product specifications for up to four products by clicking on the compare box next to any product listing.
- **Supply Lists** – Supply Lists allow users to access quickly the products they need to order with only a few clicks. When signed in, Supply Lists can be created easily from the Supply Lists page, a product detail page, the Quick Order form, or the Shopping Cart or simply upload a list. Denote your favorites for quick access and share lists with other users in your account.
- **Quick Order** – Quick Order enables you to order items quickly by simply entering a Bound Tree item number and quantity into a form.
- **Browsing History** – Signing into your account allows you to track and view the last 5 products that you looked at.
- **Checkout** – Checkout is just four easy steps on one page, so you can check out more quickly.

### Account Management

- **Account Dashboard** – The Account Dashboard is home to your account information and settings. Access the things you care about most, like the status on your most recent order, your outstanding balance, and your favorite supply lists, quickly in one location.
- **User Management** – Add or remove users to your account, change permissions, and enable or disable your account registration access.
- **Order History and Invoices** – View and search order invoices from your Order History reports.
- **Saved Credit Cards** – Saved credit cards allow you to select a saved card during checkout rather than retyping your information every time you checkout.
- **Saved Carts** – Items added to your Shopping Cart will be available from any computer that has been signed in to your account.
- **Quotes** – View available product Quotes from your Account Dashboard.
- **Download as Quote** – The download as a quote feature allows you the ability to download your cart as an Microsoft Excel file and easily send the file to your Account Manager for a quote or use it internally to get a purchase order created within your organization.
- **Previously Ordered Items** – View, search, or add Previously Ordered Items directly to your Shopping Cart or Supply List.
- **Tracking Information** – Look at the tracking information on your orders so that you know when to expect them to arrive.
- **Reports** – View or download customized reports, such as Purchase Summary, Purchases by Month, Backordered Items, DSCSA Transactions and more.

### Account Customization

- **Custom Categories** – Set-up and display your own custom categories for your users only.
- **Quotas** – Quotas are a quantity budget that allow organizations to cap the number of products user accounts can purchase in a certain period.
- **Par Levels** – Par levels allow organizations to set what quantity level their organization must keep in stock at all times.
- **Purchase Requests** – Send the contents of your Shopping Cart to other members within your organization for approval to purchase.
- **Replenishment Orders** – Replenishment Orders allow you to schedule regular deliveries of your favorite supplies and eliminate the need to frequently place the same order. You control how frequently the order is replenished and we take care of the rest.

### Help and More Content

- **Online HELP** – Easy to view, how-to guides on website functionality located on the site for your convenience.
- **Online Catalogs** – View, download or request a printed catalog online.
- **Bound Tree University** – Bound Tree University is an educational resource located on the site that features free CEUs, articles, and videos on topics like cardiac care, sepsis detection, mass casualty incidents, and many more.

## EMS SUPPLY ORDERING PROCEDURE

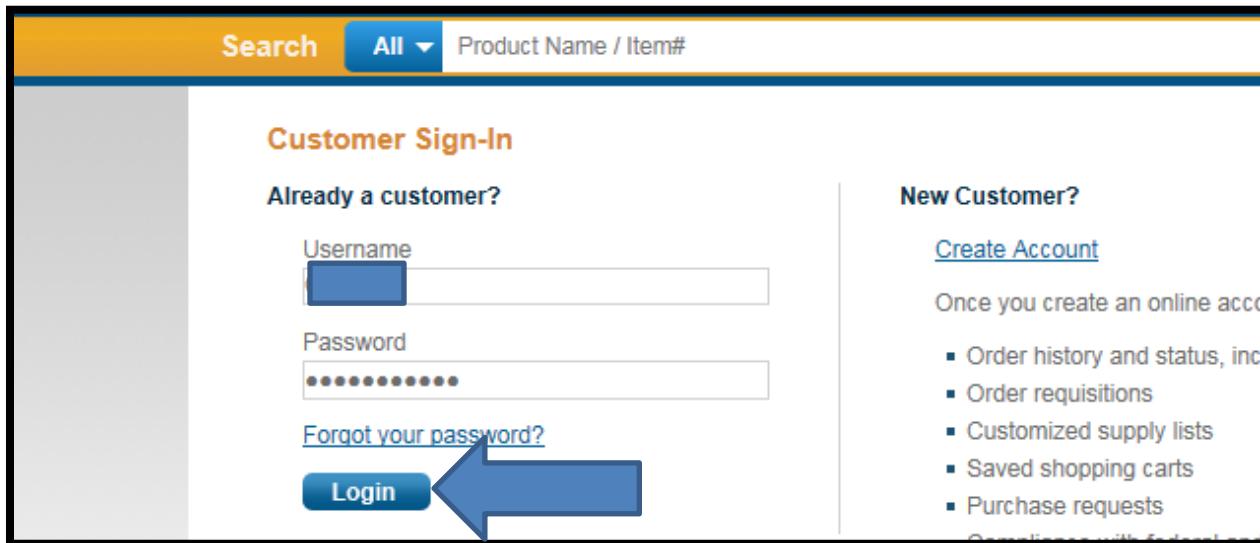
In an effort to simplify the ordering process, stations will now order most of their EMS supplies through the Bound Tree + website. The new ordering site is very similar to what we have been using and is accessed from the same login page on Bound Tree's site.

### Placing a Weekly EMS Supply Order

Open <http://www.boundtree.com> and select "Login" towards the top right of the screen.

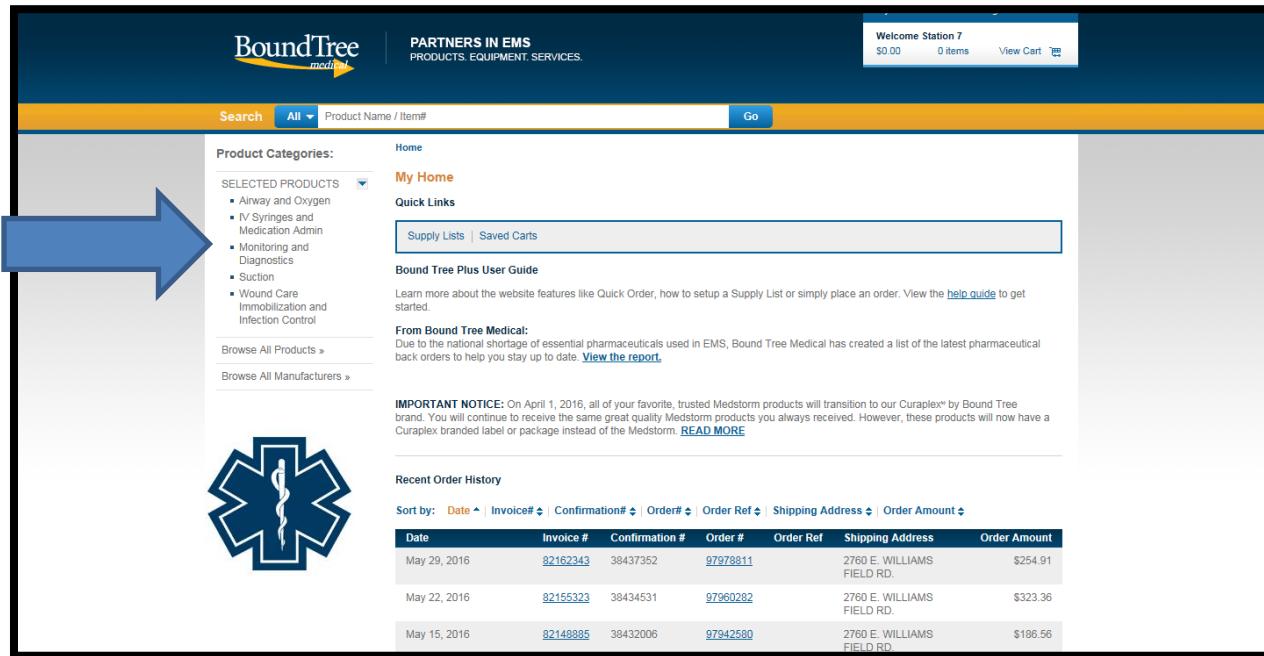


To login enter a Username and Password and hit the Login button. The Username is specific to the station you are ordering from, for example, for ██████████, for ██████████ "██████████". The password for all stations is now ██████████.



# Bound Tree Medical - Program Description & Method of Approach

The supply lists are now located on the left side of the ordering screen and are very similar to the previous lists. Click on the desired category to see the items available.



BoundTree medical

PARTNERS IN EMS  
PRODUCTS. EQUIPMENT. SERVICES.

Welcome Station 7  
\$0.00 0 items View Cart

Search All Product Name / Item# Go

Product Categories:

SELECTED PRODUCTS ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

Home  
My Home  
Quick Links  
Supply Lists | Saved Carts

Bound Tree Plus User Guide  
From Bound Tree Medical:  
Due to the national shortage of essential pharmaceuticals used in EMS, Bound Tree Medical has created a list of the latest pharmaceutical back orders to help you stay up to date. [View the report.](#)

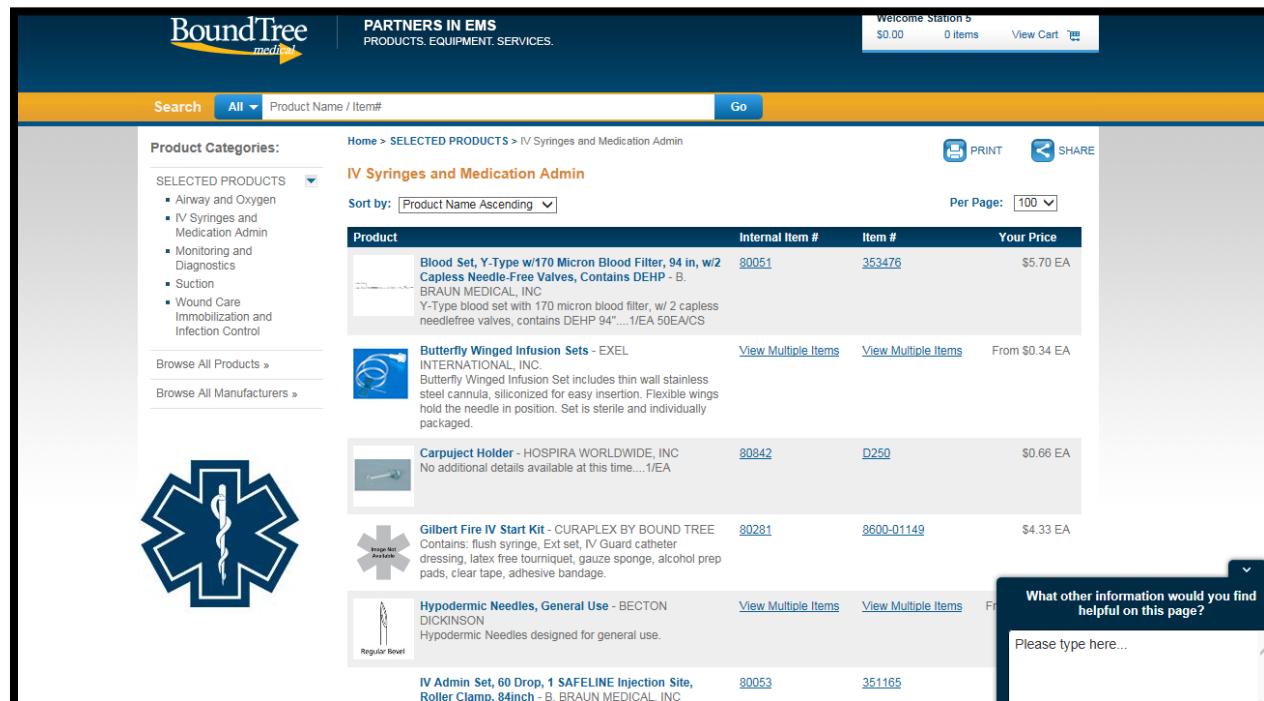
IMPORTANT NOTICE: On April 1, 2016, all of your favorite, trusted Medstrom products will transition to our Curaplex® by Bound Tree brand. You will continue to receive the same great quality Medstrom products you always received. However, these products will now have a Curaplex branded label or package instead of the Medstrom. [READ MORE](#)

Recent Order History

Sort by: Date ▲ | Invoice# ▲ | Confirmation# ▲ | Order# ▲ | Order Ref ▲ | Shipping Address ▲ | Order Amount ▲

Date	Invoice #	Confirmation #	Order #	Order Ref	Shipping Address	Order Amount
May 29, 2016	<a href="#">82162343</a>	38437352	<a href="#">97978011</a>		2760 E. WILLIAMS FIELD RD.	\$254.91
May 22, 2016	<a href="#">82155323</a>	38434531	<a href="#">97960282</a>		2760 E. WILLIAMS FIELD RD.	\$323.36
May 15, 2016	<a href="#">82148885</a>	38432006	<a href="#">97942580</a>		2760 E. WILLIAMS FIELD RD.	\$186.56

Once a supply list is open, scroll down to find the desired item and click on it to open.



BoundTree medical

PARTNERS IN EMS  
PRODUCTS. EQUIPMENT. SERVICES.

Welcome Station 5  
\$0.00 0 items View Cart

Search All Product Name / Item# Go

Product Categories:

SELECTED PRODUCTS ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

Home > SELECTED PRODUCTS > IV Syringes and Medication Admin

IV Syringes and Medication Admin

Sort by: Product Name Ascending ▾ Per Page: 100 ▾

Product	Internal Item #	Item #	Your Price
 Blood Set, Y-Type w/170 Micron Blood Filter, 94 in, w/2 Capless Needle-Free Valves, Contains DEHP - B. BRAUN MEDICAL, INC.	80051	353476	\$5.70 EA
 Butterfly Winged Infusion Sets - EXEL INTERNATIONAL, INC.			From \$0.34 EA
 Carpject Holder - HOSPIRA WORLDWIDE, INC	80842	D250	\$0.66 EA
 Gilbert Fire IV Start Kit - CURAPLEX BY BOUND TREE DICKINSON	80281	8600-01149	\$4.33 EA
 Hypodermic Needles, General Use - BECTON DICKINSON			From \$0.05 EA
 IV Admin Set, 60 Drop, 1 SAFELINE Injection Site, Roller Clamp, 84inch - B. BRAUN MEDICAL, INC.	80053	351165	\$0.45 EA

What other information would you find helpful on this page?  
Please type here...

If the item you selected is available in different sizes such as IV catheters, you will see them listed and you can enter the desired quantity for each.

Product Usage Information (Last Updated: 6/12/2016)		<a href="#">More Usage Reports</a>	
Internal Item #	Item #	Ordered this month	Ordered this year
80064	353063	1	5
80063	353060	4	50
80062	353066	0	0
80061	353065	0	0
80060	353062	1	15
80059	353068	0	12

Product	Internal Item #	Item #	Sold by	Your Price	Qty
	80064	353063	EA	\$2.12	<input type="text" value="0"/>
	80063	353060	EA	\$2.12	<input type="text" value="0"/>
	80062	353066	BX of 50 EA	\$106.20	<input type="text" value="0"/>
	80061	353065	BX of 50 EA	\$106.20	<input type="text" value="0"/>
	80060	353062	EA	\$2.12	<input type="text" value="0"/>
	80059	353068	EA	\$2.12	<input type="text" value="0"/>

Repeat the same procedure for each Supply list until all items are in the cart. When you are ready to place the order, select “View Cart”.

Categories: [Home](#) > [SELECTED PRODUCTS](#) > [Wound Care Immobilization and Infection Control](#) > Adhesive Bandage, Flexible Fabric, Sterile Strip, 1inch x 3inch

**Adhesive Bandage, Flexible Fabric, Sterile Strip, 1inch x 3inch**  
DYNAREX CORPORATION

Flexible Fabric Adhesive Bandages. Dimensions: 1 inch x 3 inch.

- Sterile
- Non-stick pad is highly absorbent and helps to cushion wound
- Flexible adhesive fabric stretches and conforms to body contours for effective and comfortable protection

You can review your order one last time and then click "Place Order".

**Product Categories:**

**SELECTED PRODUCTS** ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

[Browse All Products »](#)

[Browse All Manufacturers »](#)



**Review Order - Step 4 of 4**

By clicking the Place Order button, the user agrees to Bound Tree Medical's [terms and conditions](#).

**Account Information**  
Station 7 Gilbert  
mike.barrera@gilbertaz.gov  
4804661670  
[Edit](#)

**Shipping Address**  
GILBERT FIRE DEPT STN7  
2760 E. WILLIAMS FIELD RD.  
GILBERT, AZ 85295  
US  
[Edit](#)

**Billing Address**  
TONYA HOLMES  
85 E CIVIC CENTER DR  
ACCOUNTS PAYABLE  
GILBERT, AZ 85296-3467  
US  
4805036354DONN  
[Edit](#)

**Shipping Method**  
GROUND  
[Edit](#)

**Payment Information**  
NET 30  
[Edit](#)

**PO Number/Order Reference:**  
**Notes to Customer Service:**  
Station 257 0959  
[Edit](#)

Product	Internal Item #	Item #	Sold by	Your Price	Qty	Total
Adhesive Bandage, Flexible Fabric, Sterile Strip, 1inch x 3inch	80128	F165200	BX of 100 EA	\$2.83	1	\$2.83

HAVE A PROMO CODE? [Click here](#)

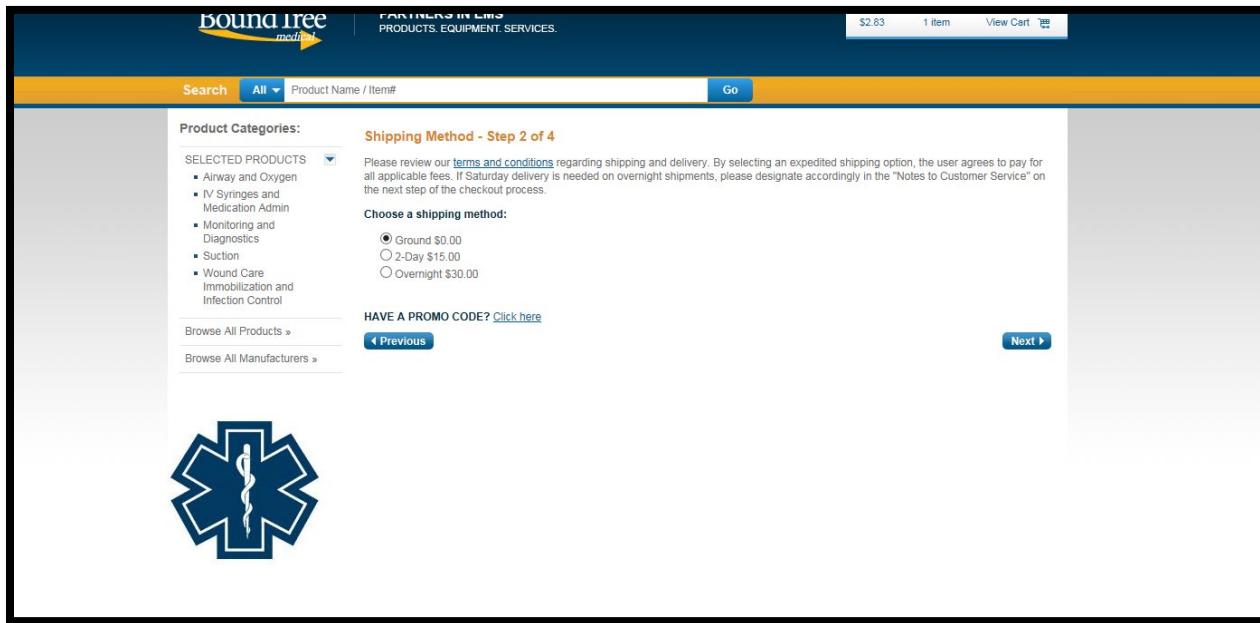
[◀ Previous](#)

[Place Order](#)

\*All pharmaceuticals, items with expiration dates, and items that are subject to FDA tracking requirements are not returnable.

## Bound Tree Medical - Program Description & Method of Approach

Leave the shipping method as ground, then click "Next".



Bound Tree medical

Partners in EMS  
PRODUCTS. EQUIPMENT. SERVICES.

Search All Product Name / Item# Go

Product Categories: Shipping Method - Step 2 of 4

SELECTED PRODUCTS ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

Please review our [terms and conditions](#) regarding shipping and delivery. By selecting an expedited shipping option, the user agrees to pay for all applicable fees. If Saturday delivery is needed on overnight shipments, please designate accordingly in the "Notes to Customer Service" on the next step of the checkout process.

Choose a shipping method:

Ground \$0.00  
 2-Day \$15.00  
 Overnight \$30.00

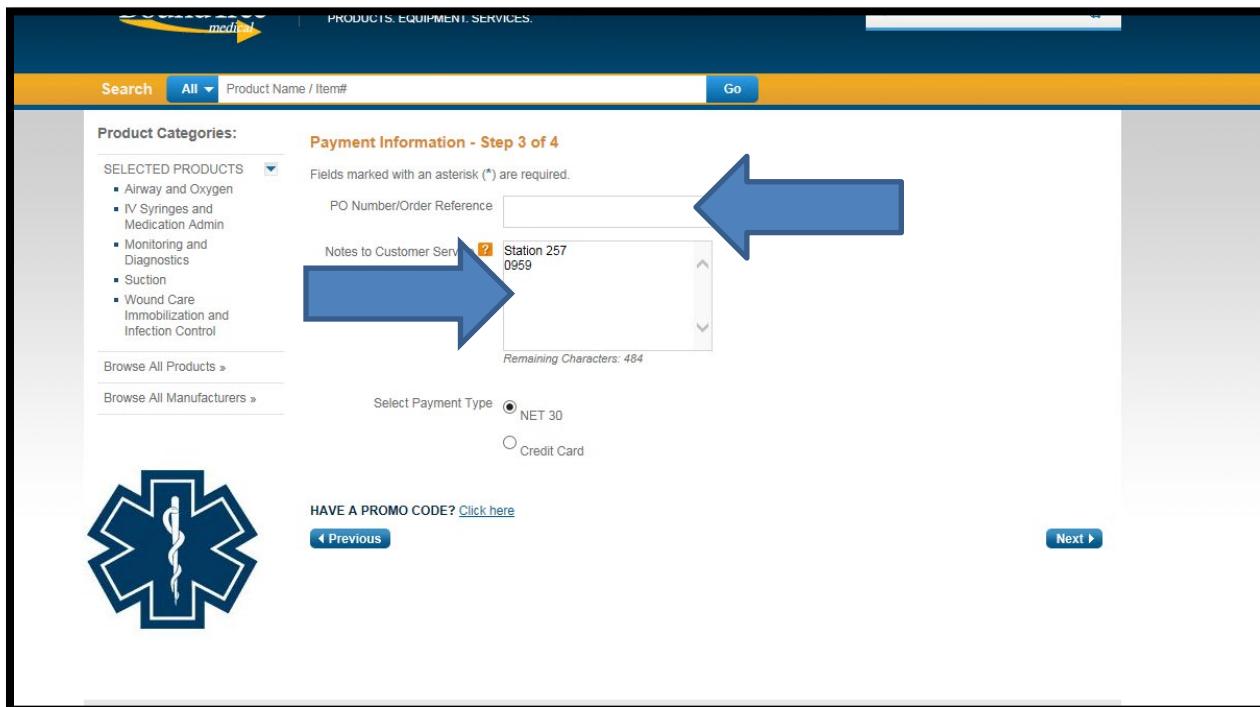
HAVE A PROMO CODE? [Click here](#)

[Browse All Products](#) [Browse All Manufacturers](#)

[◀ Previous](#) [Next ▶](#)



Make a note of your station number in the PO Number/Order Reference" and "Notes to Customer Service" box, leave payment type as NET 30, and hit "Next".



Bound Tree medical

PRODUCTS. EQUIPMENT. SERVICES.

Search All Product Name / Item# Go

Product Categories: Payment Information - Step 3 of 4

SELECTED PRODUCTS ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

Fields marked with an asterisk (\*) are required.

PO Number/Order Reference

Notes to Customer Service  Station 257 0959 Remaining Characters: 484

Select Payment Type  NET 30  Credit Card

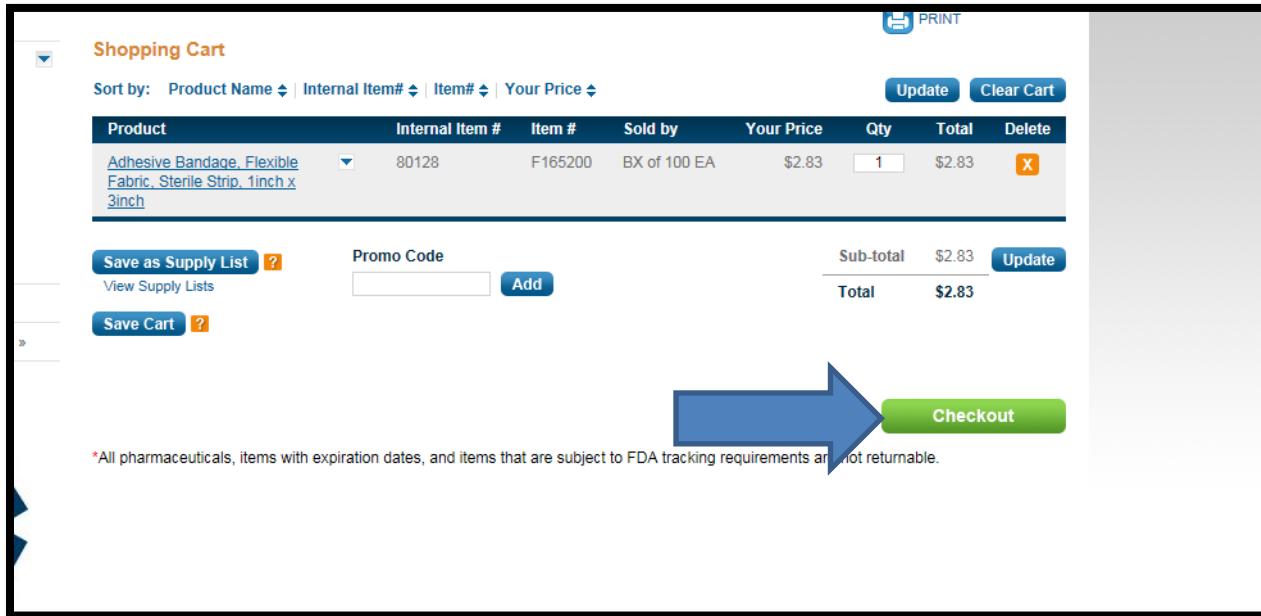
HAVE A PROMO CODE? [Click here](#)

[◀ Previous](#) [Next ▶](#)



## Bound Tree Medical - Program Description & Method of Approach

Check your order for accuracy and select “Checkout”.



**Shopping Cart**

Sort by: Product Name ▾ | Internal Item# ▾ | Item# ▾ | Your Price ▾

Product	Internal Item #	Item #	Sold by	Your Price	Qty	Total	Delete
Adhesive Bandage, Flexible Fabric, Sterile Strip, 1inch x 3inch	80128	F165200	BX of 100 EA	\$2.83	1	\$2.83	X

**Save as Supply List** ?  
View Supply Lists

**Promo Code**  **Add**

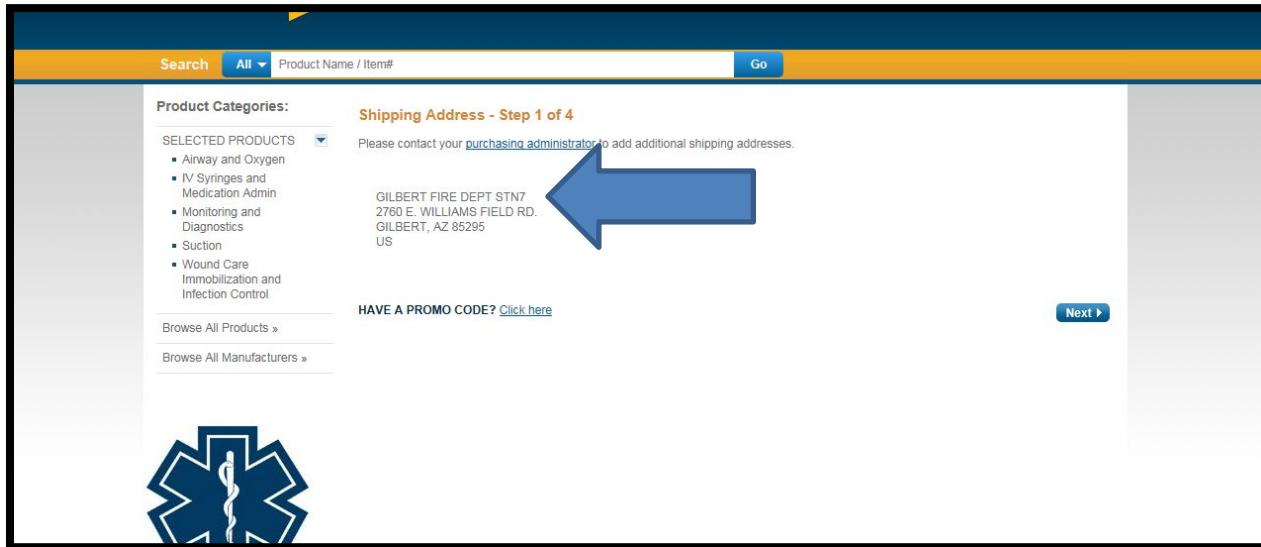
**Sub-total** \$2.83 **Update**  
**Total** \$2.83

**Save Cart** ?

**Checkout**

\*All pharmaceuticals, items with expiration dates, and items that are subject to FDA tracking requirements are not returnable.

Make sure the station number is correct and click “Next”



**Search** **All** **Product Name / Item#** **Go**

**Product Categories:**

**SELECTED PRODUCTS** ▾

- Airway and Oxygen
- IV Syringes and Medication Admin
- Monitoring and Diagnostics
- Suction
- Wound Care Immobilization and Infection Control

**Shipping Address - Step 1 of 4**

Please contact your [purchasing administrator](#) to add additional shipping addresses.

GILBERT FIRE DEPT STN7  
2760 E. WILLIAMS FIELD RD.  
GILBERT, AZ 85295  
US

**HAVE A PROMO CODE?** [Click here](#)

**Next >**

**Go**

**Bound Tree**  
Your Partner In EMS

December 3, 2025

City of Farmington Hills  
Department of Central Services

Dear Michelle Aranowski:

Bound Tree Medical knows that Healthcare is ever changing, and the pre-hospital setting is transforming faster than ever before. Patients are presenting more challenging clinical cases while continual budget compression leaves you to do more with less. The increased pressure to track supplies, manage your fleet and provide staffing makes managing your service more difficult than ever. Our goal is to help you meet all your supply and clinical support needs while driving efficiencies and helping to stretch your resources further.

Controlling product cost is a very important piece of our proposed solution, but we also recognize that

time is money. Our proposed solution includes, but is not limited to the following:

- Bound Tree Medical has industry-leading pricing and contract teams to ensure The City of Farmington Hills Cooperative receive products at highly competitive prices. This, combined with our buying power, helps to keep your cost of goods low.
- Exceptional manufacturing partner relationships that allow us to receive all-customer, and customer-specific rebated pricing which will further reduce your product costs.
- High quality, private label products, at lower costs through our extensive, and ever-expanding Curaplex line.
- Best-in-class customer service, from the ground up.
- Bound Tree is offering at The City of Farmington Hills Cooperative valuable inventory and asset management solutions to increase operational efficiency and accuracy, reduce liability and positive impact on your bottom line at little to no cost. We have partnered with industry-leading technology companies to offer you solutions that will enable you to streamline your ordering process and better manage your inventory. These are outlined below.

During a 1 on 1 meeting ED Draper will review the needs of your business to determine which of the below combinations of inventory management technology would bring the most value into your organization. Once the combination has been reviewed, he will be able to provide that solution at little to no cost.

### **Operative 10 Asset Management**

Operative 10 inventory management solution is designed specifically for the EMS industry. Inventory management eliminates user error while adding accountability. By replacing manual paper processes, Operative 1Q's inventory management tool provides tracking of medical supply expiration dates and lot numbers, station inventory and vehicle inventory.

With Operative IQ, asset management, controlled substance tracking and fleet maintenance are all controlled and connected through one system. Asset management empowers you to know the location and history of your asset maintenance, store documents online, generate reports and quickly check assets out and verify their location. Controlled substance tracking enables you to replace your current paper logs with a more secure system. It provides the needed capability to track your narcotic boxes, expiration dates, lot numbers, and easily create reports on the possession and movement of controlled substances. Fleet maintenance connects your frontline crew with your fleet manager by tracking and scheduling vehicle repairs and routine maintenance based on crew member inspections. Crew members can report mileage, fuel costs, damage and vehicle service requests. Inspections completed using the Operative IQ check sheet make it easy to generate reports that keep vehicles in service while understanding their cost per mile.

Operative 10 is directly integrated with Bound Tree Medical's Order Management System which allows for easy and accurate ordering. Operative 10 will build your order form/PO as items are moved from the upstairs storage area to the binning/kitting room. When the order for PO is authorized and sent through.

### UCapIt Controlled Access Medical Supply Dispensing

Maintaining and ordering pharmaceutical items can be a major supply room and regulatory concern. Bound Tree Medical offers the UCapIt Controlled Access Medical Supply Dispensing solution to successfully mitigate the challenge. This system helps monitor and track accountability for access to controlled substances, narcotics, pharmaceuticals, and durable assets and helps ensure that items with expiration dates are used in a timely manner. Usage reports, restock lists and other inventory reports can be generated for integration into billing/tracking software. Annual savings using the UCapIt dispenser have been realized up to 30% related to shrink, expiration management and overhead. The UCapIt software integrates seamlessly with Operative IQ.

Both Operative IQ and UCapIt dispensing solutions are rapidly becoming/have become industry standards in controlling inventory and managing assets. Bound Tree Medical has many customers nationally that use these products, both singularly and in tandem. Bound Tree Medical is the sole source for UCapIt dispensing solutions.

### Controlled Substance Ordering System

The Controlled Substances Ordering System (CSOS) was developed by the DEA for the electronic transmission of Class II controlled substances orders. Bound Tree offers this solution and it is the only allowance for electronic ordering of Class II controlled substances. CSOS allows for a significant reduction in the number of ordering errors, faster transaction times and lower costs due to order accuracy and decreased paperwork.

William Waite

Michigan, Account Manager

810.588.3424

[William.waite@boundtree.com](mailto:William.waite@boundtree.com)

Heather Legg

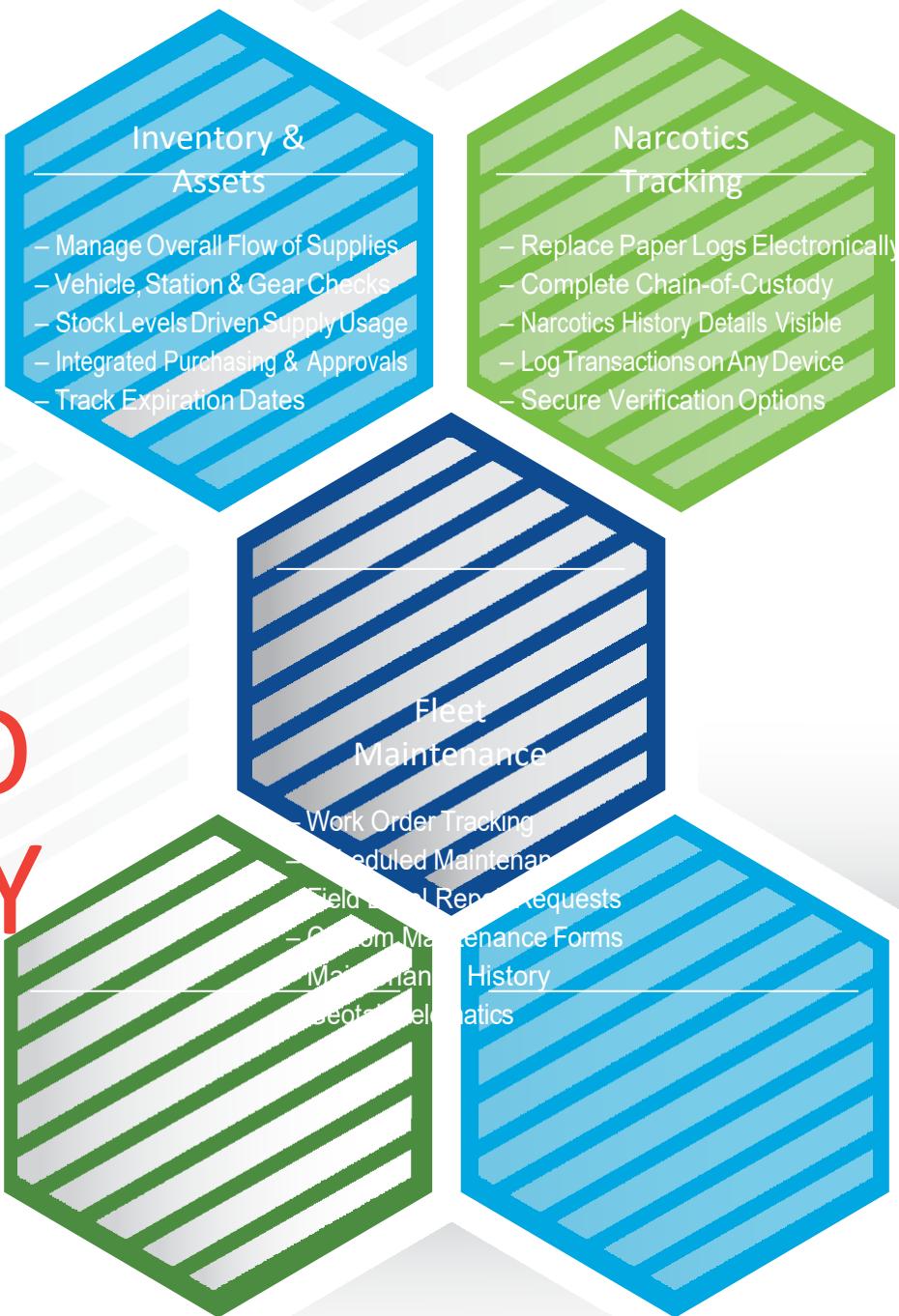
Pricing Analyst, Bids & Contracts

800.533.0523 x5179

[heather.legg@boundtree.com](mailto:heather.legg@boundtree.com)



# DESIGN AROUND THE WAY YOU WORK



## Operations Management in the Palm of Your Hands

Operative IQ goes beyond standard warehouse management software by continuing to track inventory and equipment in the field providing you with complete visibility across a distributed supply chain. This unique cloud-based solution seamlessly connects field personnel to management through our Check Sheet application and Back Office.

Designed for First Response and Public Safety professionals, Operative IQ understands your daily demands and provides you with streamlined processes to help you get more done in less time. Your crew uses our Electronic Check Sheet to conduct rig checks, equipment & gear inspections, inventory counts, report issues and much more from any smartphone, tablet or computer. Electronically track and report on Inventory & Assets, Fleet Maintenance and Narcotics Transactions in real-time from any device.

Join the thousands of professionals managing their day-to-day operations with Operative IQ and find immediate cost savings with minimal investment in a trusted, innovative, platform designed to meet your demands.

**EMS Technology Solutions, LLC** / 3771 Tramore Pointe Pkwy, SW, Austell, GA 30106  
[www.operativeiq.com](http://www.operativeiq.com) / [info@operativeiq.com](mailto:info@operativeiq.com) / USA: 877-217-3707 / Canada: 647-694-0150



## Hear from Operative IQ Users:

“Our original, annual EMS supply budget used to be \$250,000. Operative IQ has dropped it to \$190,000 per year. The savings we’ve seen have allowed us to reduce our operating budget as it pertains to both EMS and fire.”

– Tim Sweat, Assistant Chief and CFO, Clayton County Fire and Emergency Services

“Within 9 months we were able to reduce our inventory overhead by 65%, and then an additional 10% by integrating multiple suppliers to help reduce cost since the beginning of 2017. We used to over order supplies but with Operative IQ we can closely monitor usage and minimize the loss of outdated items to order the ideal stock levels without fear of running out.”

– Chris Venters, Russell County EMS

“I’ve got much, much better accountability across the board, I know where my controlled substances are all the time. So that’s huge.”

– Michael Baker, Tulsa Fire Department (On Narcotics Tracking)

“We found many companies that wanted to sell us a product, but none of them could compare to Operative IQ. The customer service and dedication that Operative IQ provides is second to none. We found no other companies with the willingness to adapt to what our needs were.”

– Mark Hopper, Pike Township Fire Department

“Operative IQ accelerated everything we were doing. Our audits don’t take any time at all; within 90 seconds, you’ve got [access to] all documentation that was done and the reporting can show all the details you need.

The best thing is that you can track a vial from birth to grave, and it’s all electronic! Within seconds, I can see an audit log of any unique substance. [I can see] where it’s been, who performed the transaction the person that administered, the person that issued the narcotic, and the person that received it. Everything is captured.”

– Michael Potts, Logistics Manager, Medstar Mobile Healthcare

“Honestly, I think if I were to compare Operative IQ to some of the other software we use around here, it’s probably one of the more user-friendly. I definitely think it’s a great software. I think it leans toward fire service and lines up well with it. We do like it, and we do appreciate the support and [onsite training] that came out to us.”

– Josh Mandolini, Fire Captain, Big Bear Fire Department



## Controlled Access Pharmaceutical Dispensers



# 24/7 Controlled Access True Inventory Visibility Real Time Reporting

A unique solution to today's challenge of controlling access, tracking inventory and dispensing of products according to access protocol.

# Your Solution to a Growing Problem



- Do you know what your on hand inventory is today? Do you know where it's located?
- Can you identify the people that have access to your medical supplies or pharmacy?
- If you had an internal shortage problem would you be able to track why?
- Are you able to ensure that only the people with proper credentials have access to controlled substances? Does your system meet the DEA requirements for narcotic controlled storage and reporting?
- Are you able to track lot numbers and expiration dates automatically? Are you able to see where expiring product is located in order to ensure it gets used and not wasted?
- How do you know when its time to re-order? Do you know what your par levels should be or your item turn over rate?
- How do you audit and provide reporting on your medical and pharmaceutical supplies today?

The Controlled Access Pharmacy or CAP allows EMS, Pharmaceutical, Veterinary and other medical professionals the ability to restock their units 24/7 and have real-time usage and inventory tracking. The CAP can check multiple forms of ID and will prompt for station or dispatch specific data. All withdrawals are cataloged, time stamped and regulated by tech clearance/training level.

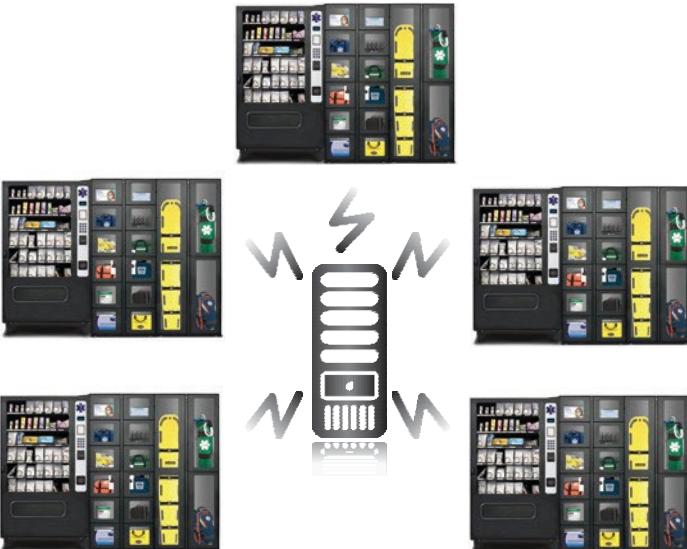
The CAP aggregates all dispensing history and alerts for low stock position, expiring product and creates a pick list for restocking. It will generate individual call reports based on products restocked. This information can be printed or exported to your Accounts Payable/Receivable or EPC Software.

# Revolutionary Inventory and Tracking System

The Controlled Access Pharmaceutical Dispenser uses the latest inventory and tracking technology for instant recording, reporting and tracking of supplies.

- Authorized professionals can use existing identification methods and can include a combination of:
  - Pin number
  - Proximity card reader
  - Bar code ID scanner
  - Biometric (fingerprint) reader
- Dispensing data is available online 24/7 and accessible through a secure login
- Usage reports, re-stock lists, inventory position and many other management reports can be generated and printed online or can be exported to your desktop for manipulation or import into your billing/ tracking or EPC software
- Dynamic checklists for ambulances, supply cabinets and other equipment
- Alerts can be sent to key personnel via e-mail to warn of low stock positions, expiring product, loss of Internet connection, power loss and more
- The CAP can be configured to control the temperature in a zone to maintain a constant level if necessary
- Cloud hosted software enables the CAP to track the inventory in your stock room or in your vehicles so that the complete chain of products can be tracked for reordering and expiration status

All Data is encrypted and sent via internet to secure cloud based server.



SALES BY ACCOUNT							
Account Name							
West Des Moines EMS							
SALES BY SITE							
Site Name							
Sc4009n 21							
SALES BY MACHINE							
Machine							
RX21A (WD)							
SALES BY BIN							
Bin	Man.	Item #	Man.	Name	Item #	Description	Package Quantity
40	1010	Misc	1010	Albuterol	1		1
25	1040	Misc	1040	Atropine (1mg)	1		2
42	1050	Misc	1050	Atrovent	1		3
61	1060	Misc	1060	Benadryl	1		1
34	1110	Misc	1110	Dextrose	1		3
24	1134	Misc	1134	EPI 1:10,000 (1mg)	1		1
20	1150	Misc	1150	Glucagon	1		1
65	1160	Misc	1160	Glutose	1		1
63	1240	Misc	1240	Zofran	1		3
28	5010	Misc	5010	Etomidate	1		2
14	5200	Misc	5200	Fentanyl	1		5
13	5210	Misc	5210	Morphine	1		1
15	5400	Misc	5400	Diazepam	1		1
62	5420	Misc	5420	Versed	1		1
16	9004	Misc	9004	Reg Tags	1		15
56	9112	Misc	9112	Key-Sux	1		1
27	9999	Misc	9999	TEST PRODUCT	1		25

Aggregate dispensing usage by user defined time period.

The screenshot shows the EMS software interface with the 'Preferences' tab selected. Under 'ALERT PREFERENCES', there are three alert options: 'Alert on machines which have not reported usage for [1] days', 'Alert on machines that have not heartbeat in [1 Hour]', and 'Limit Bin Low Alerts to 1 per machine between restocks'. Under 'GLOBAL PREFERENCES', there is a dropdown menu for 'Excel File', 'PDF', 'Excel File', and 'CSV File', with 'Excel File' currently selected. The 'PICKLIST PREFERENCE' section shows product group settings for rounding and restock thresholds. A 'Save Changes' button is at the bottom.

Export data to PDF, Excel, CSV comma delimited files for imports to billing software or other uses.

REPORT: TRANSACTIONS											
PAGE 1 OF 2											
Date	Bin	Account	Site	Machine	Emp #	Item	Description	Man.	Name	Call Number	Department
1/10/2007 10:21:26	63	West Des Moines EMS	Station	RX21A - 21	12	Zofran	1240	Misc	0		1
1/10/2007 6:52:03	16	West Des Moines EMS	Station	RX21A - 21	12	Reg Tags	9004	Misc	0		1
1/10/2007 6:51:55	13	West Des Moines EMS	Station	RX21A - 21	12	Morphine	5210	Misc	0	0700711	1234
1/10/2007 3:21:31	15	West Des Moines EMS	Station	RX21A - 21	12	Diazepam	126158	5400	0700681	1234	1
1/10/2007 3:21:44	14	West Des Moines EMS	Station	RX21A - 21	12	Pentanyl	5200	Misc	0700681	1234	1

Transaction level data with employee and prompt for call number and department.

MACHINES: ADJUST INVENTORY LEVELS													
West Des Moines EMS - Station 21 - RX21A - WD													
Select: <input type="checkbox"/> Show only Machines with Planograms													
Bin	Man.	Item #	Man.	Name	Item #	Description	Package Qty.	Non-Consig.	Critical	Min	Max	Call Depth	Current
10	1132	Misc	1132	EPI 1:1,000 (30mg)	1			0	0	0	10	10	6
11	1030	Misc	1030	Aspirin	1			0	0	0	10	10	5
12	1214	Misc	1214	Nitro Spray	1			0	0	0	10	10	1
13	5210	Misc	5210	Morphine	1			0	0	0	18	18	17
14	5200	Misc	5200	Fentanyl	1			0	0	0	18	18	13
15	5400	Misc	5400	Diazepam	1			0	0	0	18	18	12
16	9004	Misc	9004	Reg Tags	1			0	0	0	18	18	3
17	9002	Misc	9002	Prescription	1			0	0	0	18	18	5
20	1150	Misc	1150	Glucagon	1			0	0	0	15	15	0
21	1200	Misc	1200	Narcan	1			0	0	0	15	15	7
22	1080	Misc	1080	Calcium Chloride	1			0	0	0	15	15	5
23	1170	Misc	1170	Lidocaine 2%	1			0	0	0	15	15	15

Easy to maintain machine inventory Par levels & products.

Our controlled access pharmaceutical dispensers allow service providers to increase productivity and reduce downtime by spreading out your single point of storage to your point of use. These dispensers provide secure machine-based management of consumable and returnable supplies.



Our CAP 3 controlled access pharmaceutical dispenser allows stock and access of supplies in a small areas. A slim cabinet of under 30" lets this unit fit in tight hallways and alcoves while providing all the features and benefits of our larger units.



This fully refrigerated dispenser supports compliance with regulatory standards and ensure products maintain freshness and usability, saving you thousands of dollars annually in replacement costs due to spoilage or improper storage of products.



This fully refrigerated space saving dispenser supports compliance with regulatory standards and ensure products maintain freshness and usability, saving you thousands of dollars annually in replacement costs due to spoilage or improper storage of products.





Shown with 43 select configuration.



Shown with 27 select configuration.



Shown with 43 select configuration.



Shown with 43 select configuration.

	<b>CAP 5</b>	<b>CAP 3</b>
<b>Selections</b>	43 Standard; Configurable up to 60 Items	25 Standard; Configurable up to 36 Items
<b>Capacity</b>	664 Items, Capacity varies with tray configurations.	412 Items, Capacity varies with tray configurations.
<b>Communication</b>	Web based	
<b>Electrical Requirements</b>	115 VAC/60Hz, 1.2 AMPS; 230 VAC/50Hz, 0.6 AMPS	
<b>Height</b>	72" (183 cm)	
<b>Width</b>	41" (104 cm)	29.3" (74.4 cm)
<b>Depth</b>	35.2" (89.4 cm)	34.75" (88.3 cm)
<b>Shipping Weight</b>	628 lbs.	445 lbs.
<b>Standard Features</b>	Bar Code or Mag Stripe Reader; iVend® Delivery Sensor System; Parrot Door (Enable reuse of protective bags); LED Lighting	
<b>Colors</b>	Black Standard (Custom colors available at extra charge)	
<b>Options</b>	Optional Point of Interface (Prox, RFID, Card Reader, Mag Stripe, Biometric, Bar Code); High Security Lexan Window Cover; Temperature Controlled Model (Inquire for Specs.); Thermostat; Personalized logo on your web reporting site	

	<b>CAP 5 Refrigerated</b>	<b>CAP 3 Refrigerated</b>
<b>Selections</b>	43 Standard; Configurable up to 60 Items	25 Standard; Configurable up to 36 Items
<b>Capacity</b>	664 Items, Capacity varies with tray configurations.	412 Items, Capacity varies with tray configurations.
<b>Communication</b>	Web based	
<b>Electrical Requirements</b>	115 VAC/60Hz, 9.5 AMPS; With Heated Glass: 115VAC/60Hz, 10.5AMPS; 230 VAC/50Hz, 5.2 AMPS	115 VAC/60Hz, 7.0 AMPS; With Heated Glass: 115VAC/60Hz, 8.0AMPS; 230 VAC/50Hz, 3.5AMPS; With Heated Glass Active: 115 VAC/60Hz, 4.0 AMPS
<b>Refrigeration</b>	Super 1/3 HP, R-134a or R-513a Closed System	
<b>Height</b>	72" (183 cm)	
<b>Width</b>	41" (104 cm)	29.5" (75 cm)
<b>Depth</b>	38" (97 cm)	
<b>Shipping Weight</b>	838 lbs.	665 lbs.
<b>Standard Features</b>	Bar Code or Mag Stripe Reader; iVend® Delivery Sensor System; Parrot Door (Enable reuse of protective bags); LED Lighting	
<b>Colors</b>	Black Standard (Custom colors available at extra charge)	
<b>Options</b>	Optional Point of Interface (Prox, RFID, Card Reader, Mag Stripe, Biometric, Bar Code); High Security Lexan Window Cover	

# Supply Locker

Supply Lockers provide secure accountability for reusable assets and consumable products, ensuring your team has exactly what they need, when and where they need it 24/7. Single and multiple item dispense, check-in/check-out, loan periods, and asset management, are all possible with UCapIt Supply Lockers.

## LED LIGHTING

High visibility and high efficiency LED lighting spotlights products.



## SOLID AND WINDOW DOOR OPTIONS

Acrylic window version for immediate identification of available items.



Solid door version for higher security.

## DURABLE CABINET AND DOOR CONSTRUCTION

Uniquely designed and constructed from 20 gauge steel, lockers feature fully welded seams and internal bracing for long term reliable service.

## VERSATILE COMPARTMENTS

Sized for a wide variety of products.  
Opening: 10-3/4" H x 11" W  
Depth: 22-15/16" D



## INTELLIGENT CONTROL SYSTEM

State-of-the-art control system allows secure web based interface for 24/7 real-time transactions and reporting.

## ELECTRONIC DISPLAY

Communicates all dispensing and programming data to technicians and managers.

## MULTIPLE INTERFACES AVAILABLE

- Pin number
- Proximity card reader
- Bar code ID scanner
- Magnetic strip reader

## OPTIONAL POWER AND CAT5E CONNECTED\*

Charge devices and connect to your LAN for updating and remote servicing. \*11 Door Controller and 8 Door Satellite Lockers Only.



## 7 Door Locker Controller

Compartments	7 individual		
Compartments Sizes	Opening: (5) 10-15/16"W x 10-23/32"H, (2) 10-15/16"W x 34-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	Keypad Interface; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		



## 16 Door Locker Controller

Compartments	16 individual		
Compartments Sizes	Opening: (6) 10-15/16" W x 10-23/32"H, (10) 10-15/16"W x 4-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	Keypad Interface; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		

# Supply Locker Satellites



## CAP 3 Door Locker

Compartments	3 individual		
Compartments Sizes	Opening: (1) 10-15/16"W x 70-23/32"H, (2) 10-15/16"W x 34-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		



## 4 Door Locker Satellite

Compartments	4 individual		
Compartments Sizes	Opening: (4) 10-15/16"W x 34-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		



## 6 Door Locker Satellite (Powered)

Compartments	6 individual		
Compartments Sizes	Opening: (6) 10-15/16" W x 22-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting; Power outlets (1) per compartment		
Colors	Black Standard (Custom colors available at extra charge)		

# Supply Locker Satellites (Cont.)



## 8 Door Locker Satellite

Compartments	8 individual		
Compartments Sizes	Opening: (6) 10-15/16" W x 10-23/32"H , (2) 10-15/16"W x 34-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		



## 12 Door Locker Satellite

Compartments	12 individual		
Compartments Sizes	Opening: (12) 10-15/16" W x 10-23/32"H, Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting		
Optional Features	120 Volt Power and CAT5 Ethernet connections in each compartment.		
Colors	Black Standard (Custom colors available at extra charge)		



## 18 Door Locker Satellite

Compartments	18 individual		
Compartments Sizes	Opening: (6) 10-15/16" W x 10-23/32"H, (12) 10-15/16"W x 4-23/32"H Depth: 22-15/16"D		
Electrical Requirements	Domestic: 115 VAC/60Hz, 1.2 AMPS International: 230 VAC/50Hz, 0.6 AMPS		
Height	73-5/16"(186.2 cm)	Width	30-1/8" (76.5 cm)
Shipping Weight	327 lbs.		
Standard Features	CAP 5 or CAP 3 dispenser connection; LED Lighting		
Colors	Black Standard (Custom colors available at extra charge)		

## SAFEMEDS Secure Storage Box

SAFEMEDS high security lock box system capable of mounting in ambulances and other areas where drugs need to be tracked or distributed. Capable of dual validation and two form factor identification using your PIN and PROX Card, Bar Code, Magnetic Strip or Biometrics reader ID system.



## SAFEMEDS Secure Storage Box

Compartment Size	Opening: 10"H x 11.2"W; Interior: 10"H x 9.8"W (Min. to door latch); Depth: 9.1"D		
Electrical Requirements	Domestic: 120 VAC/60Hz, 1.5 AMPS International: 230 VAC/50Hz, 0.75 AMPS Current Draw: 0.25 Amp		
Height	11.2"(28 cm)	Width	13.03" (34 cm)
Shipping Weight	35 lbs.		
Standard Features	CAT5E Connection, Override Key, Bottom Mounting		
Options	PROX Card Reader, Bar Code, Magnetic Strip or Biometric Reader, Cellular Connection		



## WE MAKE SURE OUR CUSTOMERS ARE SATISFIED



"We can now audit our usage and remotely poll stations in order to determine restocking needs! We are in compliance with the DEA regulations regarding narcotics and can pinpoint the location of all supplies from the pharmacy storeroom to the truck."

*Rob Dehnert - NREMT-P Specialist - West Des Moines EMS, West Des Moines, IA*

"The report tells me what I need to know, how many are expiring, where they are located and the name of the medication. I really like that I can run the report for 90 or more days because I order replacement medications 3-4 months in advance, plus my regular stock... so I know I won't run out. Now instead of having to do a count by hand at the end of the month or so I check them in when I receive them and simply run the reports I need."

*Beth Hines - Captain - Onslow City EMS, Jacksonville NC*

"We will pay for the machine in 2 1/2 years just based off of direct drug costs alone. That doesn't take into account man-hours spent doing inventory."

*Shawn Treloar - EMS Battalion Chief - Sanford Fire Department, Sanford, FL*

## UNMATCHED RELIABILITY AND DURABILITY

Built in the USA, Intelligent Dispensing Solutions equipment incorporates over three quarters of a century worth of dispensing technology in a rugged and dependable enclosure.

Every IDS product is engineered for easy maintenance and high reliability. From the raw materials to final product, the commitment to quality sets the tone for the entire manufacturing effort.

Using the latest techniques including state-of-the-art computer controlled machinery and the highest construction standards, parts are stamped and formed, refined and assembled. Then every machine is checked and rechecked for optimum performance levels before entering service.



From raw materials, through assembly and final quality checks, CAP dispensing equipment is prepared for a long life of dependable service.



Manufactured in the Heartland, Des Moines Iowa.



8040 University Boulevard, Des Moines, Iowa 50325  
[www.intelligentdispensingsolutions.com](http://www.intelligentdispensingsolutions.com)



Contact Your BoundTree Account Manager For more information:

**800.533.0523**



## WHEN DISASTER STRIKES - YOU NEED A PARTNER WHO HAS BEEN THERE BEFORE.

### BOUND TREE MEDICAL EMERGENCY DISASTER SUPPORT PROGRAM

If your agency is in need of emergency medical supplies and equipment, the Bound Tree Medical Emergency Disaster Support Program is here to help. This program enables you to call our Disaster Support Hotline 24 hours a day to report major incidents and identify medical supply needs. Once reported, Bound Tree Medical personnel will take immediate measures to assist in relief efforts.



Bound Tree Medical is the only national, EMS focused supplier in the country. We have a proven track record of supplying vital customer needs in situations from hurricanes, tornadoes and floods to MCI's. Our national presence and multiple regional warehouses stocked with products specifically for emergency preparedness make us the clear choice when every minute counts. To learn more about the Bound Tree Medical Emergency Disaster Support Program, contact Customer Service.

**c:ALL US HAVE ASSISTANCE "fli-1  
DISASTERS INC:ANTS.**

800.863.0953



Need to report a major incident and alert us to your emergency medical supply needs? Simply call the toll-free Disaster Support Hotline at 800.863.0953.

# Partners in EMS



## In-Service Training

Our EMS-experienced Account Managers can provide quality in-service training and support to you and your department. Since they live in your area, they understand state and local requirements and protocols.



## Advanced Online Tools

From free online continuing education courses at [www.BoundTreeUniversity.com](http://www.BoundTreeUniversity.com) to elaborate online ordering tools at [www.boundtree.com](http://www.boundtree.com), we are focused on the most cutting edge technology that will streamline your day-to-day operations.



## 24-Hour Disaster Support

Our Emergency Disaster Support Program can provide relief efforts to agencies that require immediate deployment of emergency medical supplies. To activate the program, call 800-863-0953 and identify your needs.



## Grants Support

Safety and patient care should never be compromised because of inadequate budgets. Our experienced grant writers can help you find funding opportunities for equipment, training, personnel and vehicles at [www.boundtreegrants.com](http://www.boundtreegrants.com).



## Passion and Perspective

At the heart of Bound Tree Medical is a team of employees who are passionate about EMS and the communities they serve. We have the experience required to meet your needs.

Bound Tree Medical is a specialty distributor of emergency medical equipment, supplies, pharmaceuticals and product expertise for fire departments, military, government institutions and other EMS organizations that provide pre-hospital, emergency care. We support our customers with our team of EMS-experienced product specialists, customer service representatives and local account managers, backed by strong vendors and a national distribution network.

From everyday disposable items to extensive capital equipment, we offer thousands of quality products from leading manufacturers to help our customers save lives. Our cutting-edge distribution model and five nationwide distribution centers allow us to provide prompt and accurate delivery anywhere in the United States. We are passionate about EMS and have developed specialty programs to demonstrate our dedication, including scholarships, grants support and disaster support. We strive to truly understand the needs and demands of EMS providers and deliver the products and services that address those needs.

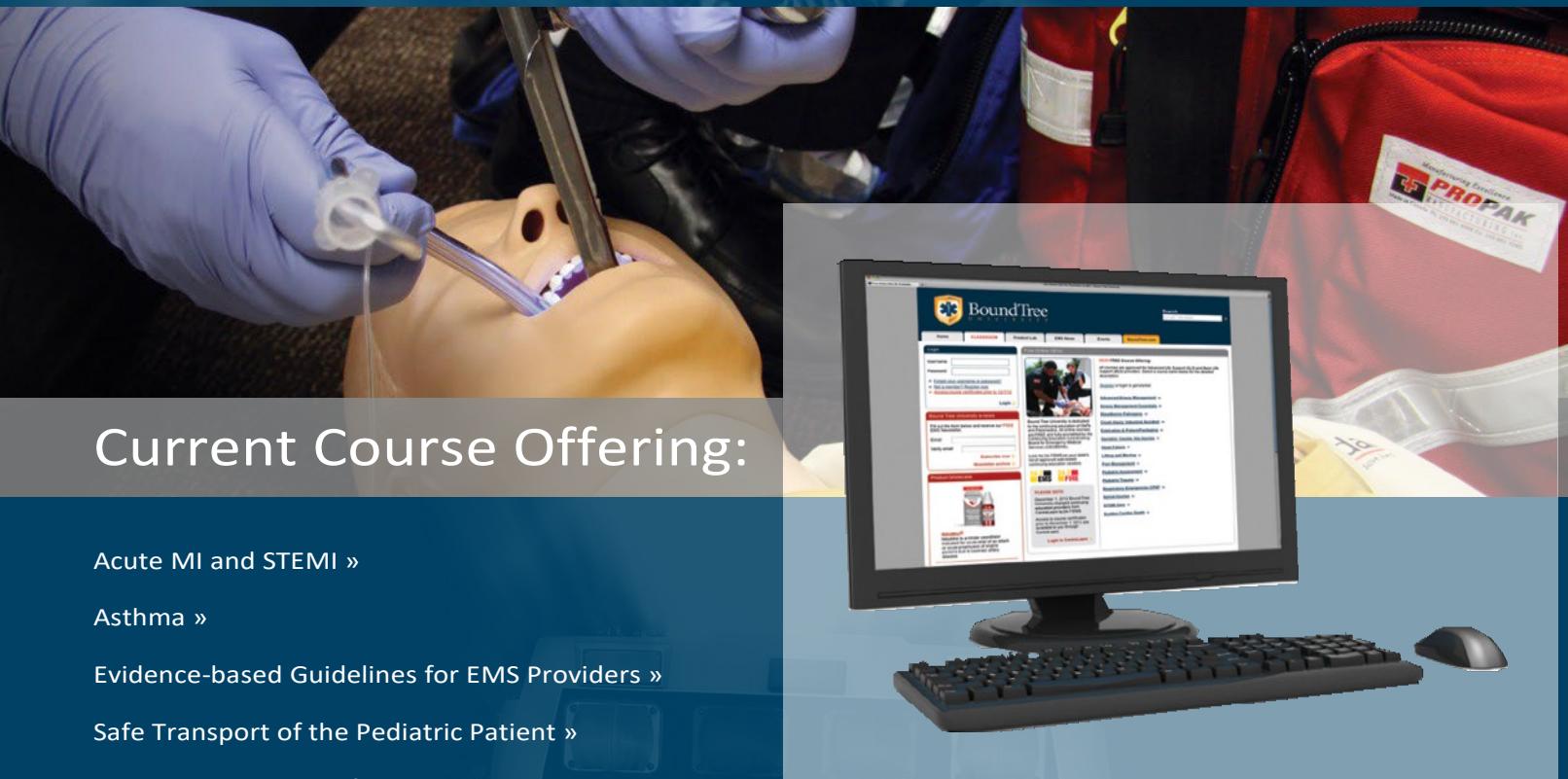


# Bound Tree

800.533.0523 | [www.boundtree.com](http://www.boundtree.com)

# FREE CEUs

[www.BoundTreeUniversity.com](http://www.BoundTreeUniversity.com)



## Current Course Offering:

[Acute MI and STEMI »](#)

[Asthma »](#)

[Evidence-based Guidelines for EMS Providers »](#)

[Safe Transport of the Pediatric Patient »](#)

[Pediatric Shortness of Breath »](#)

[Capnography for Respiratory Distress »](#)

[Emergency Operations EMS1 »](#)

[Anaphylaxis »](#)

[CHF vs. COPD »](#)

[Sepsis »](#)

Bound Tree University is dedicated to the continuing education of EMTs and Paramedics. All online courses are FREE and fully accredited by the Continuing Education Coordinating Board for Emergency Medical Services (CECBEMS). Each course is worth 1.5 credit hours and they are approved for both Advanced Life Support (ALS) and Basic Life Support (BLS) providers.





**EMERGENCY MEDICAL SUPPLIES AND EQUIPMENT**

Section B - Discount Proposal

**CORE LIST PROPOSAL FORM**

Items listed are by the specified by manufacturer. **The line below each specified item is available for entering generic or approved equivalent items**. Please note - it is acceptable to bid both the specified item and/or a generic or approved equivalent. The SMEMS COOPERATIVE retains the sole right to determine whether an item is equivalent. The SMEMS COOPERATIVE also retains the right to request a sample of any item on the list for comparison purposes. Where no Manufacturer is listed please bid to the line item specification and make sure to give both a Manufacturer name & vendor part #.

**Definitions -**

**Component Price**=Price per smallest measured item (example one 4x4, one splint, one ounce of cleaner)  
**Unit Price**=Price per Item # listed  
**Unit Pack**=Description of item # listed (example below Box of 30)  
**Case price**=Price of standard shipped case  
**Case Pack**=Description of standard shipped case (example below Case of 900)

Line #	Item Category	Subcategory (if applicable)	Mfg.	Description	Part #	Component Price	Unit price	Unit Pack	Case Price	Case Pack
<i>N/A</i>	<b>SAMPLE</b>	<b>SAMPLE SUB</b>	<b>CONMED</b>	<b>ADULAT DIAPHORETIC</b>	<b>123456</b>	<b>\$0.18</b>	<b>\$ 5.25</b>	<b>BOX-30</b>	<b>\$157.50</b>	<b>CASE-900</b>
1	Airway		INTERSURGICAL, INC.	i-gel Plus O2 Resus Pack, MED Adult, incl size 4 i-gel O2, for Pts 50-90kg	8804030	\$25.00	\$ 25.00	6/bx		
2										
3	Airway		INTERSURGICAL, INC.	i-gel Plus O2 Resus Pack, LG Adult, incl size 5 i-gel O2, for Pts 90 plus kg	8805030	\$25.00	\$ 25.00	6/bx		
4										
5	Airway		INTERSURGICAL, INC.	I-GEL SUPRAGLOTTIC AIRWAY FOR NEONATES (SIZE 1) 5-11 LBS (2-5 KG)	8201000	\$15.64	\$ 15.64		\$ 156.40	10/cs
6										
7	Airway		INTERSURGICAL, INC.	I-GEL SUPRAGLOTTIC AIRWAY FOR INFANTS (SIZE 1.5) 11-25 LBS (5-12 KG)	8215000	\$15.64	\$ 15.64		\$ 156.40	10/cs
8										
9	Airway		INTERSURGICAL, INC.	I-GEL SUPRAGLOTTIC AIRWAY FOR SMALL PEDIATRICS (SIZE 2) 22-55 LBS (10-25 KG)	8202000	\$15.64	\$ 15.64		\$ 156.40	10/cs
10										
11	Airway		INTERSURGICAL, INC.	I-GEL SUPRAGLOTTIC AIRWAY FOR LG PEDIATRICS (SIZE 2.5) 55-77 LBS (25-35 KG)	8225000	\$15.64	\$ 15.64		\$ 156.40	10/cs
12										
13	Airway		AIRLIFE	Air-Q sp3G Size 3.0 Intubating Laryngeal Airway, Self-Pressurizing with Gastric Access	60305	\$17.50	\$ 17.50		\$ 175.00	10/cs
14										
15	Airway		AIRLIFE	Air-Q sp3G Size 4.0 Intubating Laryngeal Airway, Self-Pressurizing with Gastric Access	60405	\$17.50	\$ 17.50		\$ 175.00	10/cs
16										
17	Airway		AIRLIFE	Air-Q sp3G Size 5.0 Intubating Laryngeal Airway, Self-Pressurizing with Gastric Access	60505	\$17.50	\$ 17.50		\$ 175.00	10/cs
18										
19	Airway		CURAPLEX BY BOUND TR	Air-Q sp3G Kit SIZE 3 with Connector, ET Tube Holder, and Lube Jelly	670274-KIT	\$23.00	\$ 23.00			
20										
21	Airway		CURAPLEX BY BOUND TR	Air-Q sp3G Kit SIZE 4 with Connector, ET Tube Holder, and Lube Jelly	670275-KIT	\$23.00	\$ 23.00			
22										
23	Airway		CURAPLEX BY BOUND TR	Air-Q sp3G Kit SIZE 5 with Connector, ET Tube Holder, and Lube Jelly	670276-KIT	\$23.00	\$ 23.00			
24										
25	Airway		AMBU INC.	King LTS-D Supraglottic Airway Kit Size 3 Yellow	KLTSD433	\$32.25	\$ 32.25		\$ 161.25	5/cs
26										
27	Airway		AMBU INC.	King LTS-D Supraglottic Airway Kit Size 4 Red	KLTSD434	\$32.25	\$ 32.25		\$ 161.25	5/cs
28										
29	Airway		AMBU INC.	King LTS-D Supraglottic Airway Kit Size 5 Purple	KLTSD435	\$32.25	\$ 32.25		\$ 161.25	5/cs
30										
31	Airway		UE MEDICAL DEVICES INC	UE Scope VL460 Monitor, Case, and Charger	460-1200	\$1,682.69	\$ 1,682.69			
32										
33	Airway		UE MEDICAL DEVICES INC	Single Use Blade Size D0 for UESCOPE 2 (VL460)	010-3201	\$43.00	\$ 43.00			
34										
35	Airway		UE MEDICAL DEVICES INC	Single-Use Blade MD1	010-3211	\$43.00	\$ 43.00			
36										
37	Airway		UE MEDICAL DEVICES INC	Single Use Blade Size D1 for UESCOPE 2 (VL460)	010-3210	\$43.00	\$ 43.00			
38										
39	Airway		UE MEDICAL DEVICES INC	Single Use Blade Size D2 for UESCOPE 2 (VL460)	010-3220	\$43.00	\$ 43.00			
40										
41	Airway		UE MEDICAL DEVICES INC	Single Use Blade Size D3 for UESCOPE 2 (VL460)	010-3230	\$43.00	\$ 43.00			



97	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 3.5mm, Cuffed	2113-10235	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
98												
99	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 4.0mm, Cuffed	2113-10240	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
100												
101	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 4.5mm, Cuffed	2113-10245	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
102												
103	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 5.0mm, Cuffed	2113-10250	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
104												
105	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 5.5mm, Cuffed	2113-10255	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
106												
107	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 6.0mm, Cuffed	2113-10260	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
108												
109	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 6.5mm, Cuffed	2113-10265	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
110												
111	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 7.0mm, Cuffed	2113-10270	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
112												
113	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 7.5mm, Cuffed	2113-10275	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
114												
115	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 8.0mm, Cuffed	2113-10280	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
116												
117	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 8.5mm, Cuffed	2113-10285	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
118												
119	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 9.0mm, Cuffed	2113-10290	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
120												
121	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube with Stylette, 10.0mm, Cuffed	2113-10200	\$2.29	\$	2.29	10/bx	\$	229.00	10bx/cs
122												
123	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 3.0mm, Cuffed, w/o Stylette	2113-20230	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
124												
125	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 3.5mm, Cuffed, w/o Stylette	2113-20235	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
126												
127	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 4.0mm, Cuffed, w/o Stylette	2113-20240	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
128												
129	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 4.5mm, Cuffed, w/o Stylette	2113-20245	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
130												
131	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 5.0mm, Cuffed, w/o Stylette	2113-20250	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
132												
133	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 5.5mm, Cuffed, w/o Stylette	2113-20255	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
134												
135	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 6.0mm, Cuffed, w/o Stylette	2113-20260	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
136												
137	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 6.5mm, Cuffed, w/o Stylette	2113-20265	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
138												
139	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 7.0mm, Cuffed, w/o Stylette	2113-20270	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
140												
141	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 7.5mm, Cuffed, w/o Stylette	2113-20275	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
142												
143	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 8.0mm, Cuffed, w/o Stylette	2113-20280	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
144												
145	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 8.5mm, Cuffed, w/o Stylette	2113-20285	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
146												
147	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 9.0mm, Cuffed, w/o Stylette	2113-20290	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
148												
149	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 9.5mm, Cuffed, w/o Stylette	2113-20295	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs
150												
151	Airway		CURAPLEX BY BOUND TR	Select Endotracheal Tube, 10.0mm, Cuffed, w/o Stylette	2113-20200	\$1.21	\$	1.21	10/bx	\$	121.00	10bx/cs



207	Airway		MEDLINE INDUSTRIES,IN	CANNULA INFANT 1828	HUD1828	\$1.67	\$	1.67		\$	83.50	50/cs
208												
209	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Adult, Elongated, Partial NRB w/Vent, Reservoir Bag, 7 ft Tubing	30051	\$1.15	\$	1.15		\$	57.50	50/cs
210												
211	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Adult, Elongated, High Conc, Partial NRB, Metal Noseclip, Reservoir Bag	25059	\$1.18	\$	1.18		\$	59.00	50/cs
212												
213	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Adult, Elongated, High Conc, Total NRB w/o Vent, Reservoir Bag, Tubing	25060	\$1.14	\$	1.14		\$	57.00	50/cs
214												
215	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Adult, Elongated, Total NRB w/o Vent, Reservoir Bag, 7 ft Tubing	30052	\$1.15	\$	1.15		\$	57.50	50/cs
216												
217	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Elongated, Pediatric, Partial NRB w/Vent, Reservoir Bag, 7 ft Tubing	30053	\$1.11	\$	1.11		\$	55.50	50/cs
218												
219	Airway		CURAPLEX BY BOUND TR	Oxygen Mask, Infant, Elongated, Total NRB w/o Vent, Reservoir Bag, 7 ft Tubing	30058	\$1.14	\$	1.14		\$	57.00	50/cs
220												
221	Airway		AMBU INC.	BVM, SPUR II, ADULT W/ MED ADULT MASK, INDIVIDUALLY BAGGED	520211000	\$9.60	\$	9.60		\$	115.20	12/cs
222												
223	Airway		AMBU INC.	BVM, SPUR II, Pedi w/Neonate/Infant/Toddler Masks, Bag Reservoir, Medi Port, Boxed	530214000B	\$14.78	\$	14.78		\$	177.36	12/cs
224												
225	Airway		AMBU INC.	BVM, SPUR II, PEDIATRIC, EXP FILTER, MANOMETER, Neonate, Infant, Toddler Mask and BVM/Set	530614017	\$18.29	\$	18.29		\$	109.74	6/cs
226												
227	Airway		AMBU INC.	BVM, SPUR II, ADULT W/ MEDIUM ADULT MASK, INDIVIDUALLY BOXED	520211000B	\$9.60	\$	9.60		\$	115.20	12/cs
228												
229	Airway		AMBU INC.	BVM, SPUR II, Pediatric w/Toddler Mask, Individually Boxed	530213000B	\$10.78	\$	10.78		\$	129.36	12/cs
230												
231	Airway		AMBU INC.	BVM, SPUR II, Infant w/Neonate Mask	540211000	\$9.60	\$	9.60		\$	115.20	12/cs
232												
233	Airway		INTERSURGICAL, INC.	VT Select BVM - Adult Mask	7159094	\$17.10	\$	17.10		\$	136.80	8/cs
234												
235	Airway		INTERSURGICAL, INC.	VT Select BVM with Manometer, PEEP Valve, Filter - Adult Mask	7159090	\$22.04	\$	22.04		\$	176.32	8/cs
236												
237	Airway		CURAPLEX BY BOUND TR	BVM, Adult, Mask Size 5, Universal Connector, 7FT O2 Tubing	2442-BVM1500	\$7.25	\$	7.25		\$	72.50	10/cs
238												
239	Airway		CURAPLEX BY BOUND TR	BVM, Small Adult/Pediatric, Mask Size 4, Universal Connector, 7FT O2 Tubing	2442-BVM1000	\$7.25	\$	7.25		\$	72.50	10/cs
240												
241	Airway		CURAPLEX BY BOUND TR	BVM, Child, Mask Size 3, Universal Connector, 7FT O2 Tubing, Pop-Off Valve	2442-BVM550	\$8.25	\$	8.25		\$	82.50	10/cs
242												
243	Airway		CURAPLEX BY BOUND TR	BVM, Infant, Mask Size 2, Universal Connector, 7FT O2 Tubing, Pop-Off Valve	2442-BVM300	\$8.25	\$	8.25		\$	82.50	10/cs
244												
245	Airway		CURAPLEX BY BOUND TR	Select Sm Ad/Ped BVM Manometer PEEP Bacterial Filter	2442-BVMPSA	\$14.99	\$	14.99		\$	149.90	10/cs
246												
247	Airway		CURAPLEX BY BOUND TR	Select Child BVM, Manometer, Bacterial Filter, Child, Neonate, Infant Masks	2442-BVMCIN	\$14.99	\$	14.99		\$	149.90	10/cs
248												
249	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 12 Fr, adjustable flange, disposable, sterile	1-5072-12	\$2.19	\$	2.19	10/bx			
250												
251	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 14 Fr, adjustable flange, disposable, sterile	1-5072-14	\$2.19	\$	2.19	10/bx			
252												
253	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 16 Fr, adjustable flange, disposable, sterile	1-5072-16	\$2.19	\$	2.19	10/bx			
254												
255	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 18 Fr, adjustable flange, disposable, sterile	1-5072-18	\$2.19	\$	2.19	10/bx			
256												
257	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 20 Fr, adjustable flange, disposable, sterile	1-5072-20	\$2.19	\$	2.19	10/bx			
258												
259	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 22 Fr, adjustable flange, disposable, sterile	1-5072-22	\$2.19	\$	2.19	10/bx			
260												
261	Airway		CURAPLEX BY BOUND TR	Nasopharyngeal airway NP, 24 Fr, adjustable flange, disposable, sterile	1-5072-24	\$2.19	\$	2.19	10/bx			



317	AIRWAY		CURAPLEX BY BOUND TR	Pocket Mask	36045	\$3.99	\$	3.99			
318											
319	AIRWAY		NORTH AMERICAN RESC	Spear (Pneumothorax Emergency Air Release)	2160-00051	\$30.45	\$	30.45			
320											
321	AIRWAY		SURGICAL DESIGN, INC	Peds Magill Forceps	0128	\$3.49	\$	3.49			
322											
323	AIRWAY		LAERDAL MEDICAL CORP	ET Holders - Adult	020500	\$3.40	\$	3.40			
324											
325	AIRWAY		LAERDAL MEDICAL CORP	ET Holders - Peds	020400	\$3.40	\$	3.40			
326											
327	AIRWAY		PULMODYNE	Large CPAP Mask	313-7030EA	\$23.65	\$	23.65		\$ 236.50	10/cs
328											
329	AIRWAY		MEDTRONIC (COVIDIEN)	Colorimetric CO2 Detector PEDS	530025	\$9.56	\$	9.56	6/bx	\$ 229.44	4bx/cs
330											
331	AIRWAY		MEDTRONIC (COVIDIEN)	Colorimetric CO2 Detector Adult	530024	\$9.56	\$	9.56	6/bx	\$ 229.44	4bx/cs
332											
333	AIRWAY		ALLIED MEDICAL LLC	Autovent Tubing	539090	\$16.44	\$	16.44		\$ 164.40	10/cs
334											
335	AIRWAY		CURAPLEX BY BOUND TR	Suction Canister 1200cc	2212-11200	\$3.29	\$	3.29		\$ 157.92	48/cs
336											
337	AIRWAY		CURAPLEX BY BOUND TR	Suction Canister 800cc	2212-10800	\$3.02	\$	3.02		\$ 302.00	100/cs
338											
339	AIRWAY		BUSSE HOSPITAL DISPOS	Bulb Syringe	590031	\$1.16	\$	1.16		\$ 58.00	50/cs
340											
341	AIRWAY		CURAPLEX BY BOUND TR	One-Way Valve	L820300	\$9.99	\$	9.99			
342											
343	AIRWAY		PULMODYNE	Small CPAP Mask	313-7028EA	\$23.94	\$	23.94		\$ 239.40	10/cs
344											
345	AIRWAY		CURAPLEX BY BOUND TR	Stick Stylet 14 fr	12998	\$1.01	\$	1.01	20/bx	\$ 202.00	10bx/cs
346											
347	AIRWAY		CURAPLEX BY BOUND TR	Stick Stylet 6 fr	12996	\$1.01	\$	1.01	20/bx	\$ 202.00	10bx/cs
348											
349	AIRWAY		CURAPLEX BY BOUND TR	Lubrication Jelly Packet	1340-27000	\$0.05	\$	7.50	144/bx	\$ 90.00	12bx/cs
350											
351	AIRWAY		ZULCO INTERNATIONAL	Adult Magill Forceps	61435	\$3.78	\$	3.78	12/bx		
352											
353	AIRWAY		AIRLIFE	Bougie	2120-21282	\$6.00	\$	6.00	10/pk		
354											
355	AIRWAY		CURAPLEX BY BOUND TR	ETCO2	8600-01298	\$6.30	\$	63.00			
356											
357	AIRWAY		MEDSOURCE INTERNATC	Infant NC	410336	\$1.48	\$	1.48		\$ 74.00	50/cs
358											
359	AIRWAY		CURAPLEX BY BOUND TR	O2 Regulator	14288	\$63.44	\$	63.44			
360											
361	AIRWAY		CURAPLEX BY BOUND TR	Nasal ETCO2	301-5707F-SE	\$6.49	\$	6.49		\$ 162.25	25/cs
362											
363	AIRWAY		CURAPLEX BY BOUND TR	Hepa Filter	301-439EA	\$2.26	\$	2.26		\$ 113.00	50/cs
364											
365	AIRWAY		CURAPLEX BY BOUND TR	Portable Pulse Oximeter	2711-30310	\$19.99	\$	19.99			
366											
367	Equipment		CURAPLEX BY BOUND TR	Penlights, Rainbow, colors subject to change based on availability	211	\$3.96	\$	3.96	6/pk	\$ 237.60	60pk/cs
368											
369	Equipment		CURAPLEX BY BOUND TR	Trauma Shears	2811-05524	\$0.85	\$	0.85		\$ 170.00	200/cs
370											
371	Equipment		CURAPLEX BY BOUND TR	Pediatric BP Cuff	36011	\$8.49	\$	8.49		\$ 424.50	50/cs

372											
373	Equipment		CURAPLEX BY BOUND TR	Adult BP Cuff	36012	\$8.49	\$ 8.49		\$ 424.50	50/cs	
374											
375	Equipment		CURAPLEX BY BOUND TR	Adult Large BP Cuff	36013	\$9.49	\$ 9.49		\$ 474.50	50/cs	
376											
377	Equipment		CURAPLEX BY BOUND TR	Stethoscope	36020	\$8.50	\$ 8.50		\$ 425.00	50/cs	
378											
379	Equipment		MED PLUS SERVICES USA	Wall Mounted Sharps Bracket	298519	\$14.29	\$ 14.29		\$ 714.50	5/cs	
380											
381	Equipment		CURAPLEX BY BOUND TR	Backboard Strap	16683	\$2.39	\$ 2.39		\$ 239.00	100/cs	
382											
383	Equipment		ASSOCIATED BAG COMP	Brown Paper Bags	4310-30635	\$0.10	\$ 50.85	500/pk			
384											
385	Equipment		MEDSOURCE INTERNATI	Stretcher Straps	533-MS-ST393	\$9.36	\$ 9.36				
386											
387	Equipment		STRYKER	Lucas Cups	4510-04776	\$50.66	\$ 607.98	12/pk			
388											
389	Equipment		CURAPLEX BY BOUND TR	KED	15329	\$54.96	\$ 54.96				
390											
391	Equipment		CURAPLEX BY BOUND TR	Infant BP Cuff	36010	\$9.49	\$ 9.49		\$ 474.50	50/cs	
392											
393	Equipment		MACO INTERNATIONAL	Ring Cutter	400010	\$7.93	\$ 7.93				
394											
395	Equipment		EMI	Seatbelt Cutters	K4026	\$5.10	\$ 5.10				
396											
397	General First Aid		CURAPLEX BY BOUND TR	Rapid Heat Instant Hot Pack, 10.5 in x 5.5in	2054	\$0.60	\$ 0.60		\$ 14.40	24/cs	
398											
399	General First Aid		DYNAREX CORPORATION	HOT COMPRESS 5 IN X 9	4516	\$0.61	\$ 14.63		\$ 351.12	24/cs	
400											
401	General First Aid		DYNAREX CORPORATION	Ice pack, Rapid Cold, Convenient Slide Off Clip, Instant Cold 6EA/BX 4BX/CS	2000	\$0.63	\$ 0.63		\$ 15.12	24/cs	
402											
403	General First Aid		CURAPLEX BY BOUND TR	COLD PACK INSTANT 5.5 IN X 10 IN 24/CS RAPID COLD	2004	\$0.45	\$ 0.45		\$ 10.80	24/cs	
404											
405											
406	General First Aid		CURAPLEX BY BOUND TR	Emesis Bag, 1000cc, White, Cardboard Rim w/ Hand Protection	1071-10210	\$0.79	\$ 19.85	25/pk	\$ 198.50	10pk/cs	
407											
408	General First Aid		NORTH AMERICAN RESCU	Arterial Tourniquet	1880-23315	\$26.43	\$ 26.43				
409											
410	General First Aid		BAXTER HEALTHCARE-DM	Sterile water 250 cc	607112	\$3.54	\$ 3.54		\$ 84.96	24/cs	
411											
412	General First Aid		DICK MEDICAL SUPPLY	Padded, Short Board	660012	\$2.90	\$ 2.90				
413											
414	General First Aid		DICK MEDICAL SUPPLY	Padded, Medium Board	660013	\$4.91	\$ 4.91		\$ 368.25	75/cs	
415											
416	General First Aid		DICK MEDICAL SUPPLY	Padded, Long Board	660014	\$6.63	\$ 6.63		\$ 331.50	50/cs	
417											
418	General First Aid		DICK MEDICAL SUPPLY	Head Blocks (Set of 2)	3141-50402	\$6.63	\$ 6.63				
419											
420	General First Aid		TACTICAL MEDICAL SOLU	Blast Bandage	660235	\$6.99	\$ 6.99				
421											
422	General First Aid		SAM MEDICAL	SAM Splint (Arm)	770-1410EA	\$8.35	\$ 8.35		\$ 200.40	24/cs	
423											
424	General First Aid		SAM MEDICAL	Sam Splint (Wrist)	3014-00515	\$2.89	\$ 2.89		\$ 173.40	60/cs	
425											
426	General First Aid		SAM MEDICAL	Sam Splint (Wide Leg)	3014-12104	\$7.62	\$ 7.62		\$ 457.20	60/cs	



482	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno EC, 2XL, Nitrile, Powder Free, Textured, High Risk, Extended Cuff	SEC-375-XXL	\$0.18	\$ 9.05	50/bx	\$ 90.50	10bx/cs
483										
484	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno EC, 3XL, Nitrile, Powder Free, Textured, High Risk, Extended Cuff	SEC-375-XXXL	\$0.23	\$ 9.05	40/bx	\$ 90.50	10bx/cs
485										
486	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno SE, SM, Nitrile, Powder Free, Standard Textured Exam	SU-690-S	\$0.10	\$ 10.40	100/bx	\$ 104.00	10bx/cs
487										
488	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno SE, MED, Nitrile, Powder Free, Standard Textured Exam	SU-690-M	\$0.10	\$ 10.40	100/bx	\$ 104.00	10bx/cs
489										
490	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno SE, LG, Nitrile, Powder Free, Standard Textured Exam	SU-690-L	\$0.10	\$ 10.40	100/bx	\$ 104.00	10bx/cs
491										
492	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno SE, XL, Nitrile, Powder Free, Standard Textured Exam	SU-690-XL	\$0.10	\$ 10.40	100/bx	\$ 104.00	10bx/cs
493										
494	Infection Control		ANSELL HEALTHCARE PR	Gloves, Supreno SE, 2XL, Nitrile, Powder Free, Standard Textured Exam	SU-690-2XL	\$0.10	\$ 10.40	100/bx	\$ 104.00	10bx/cs
495										
496	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, XS, Black, Nitrile, Powder Free	MK-296-XS	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
497										
498	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, SM, Black, Nitrile, Powder Free	MK-296-S	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
499										
500	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, MED, Black, Nitrile, Powder Free	MK-296-M	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
501										
502	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, LG, Black, Nitrile, Powder Free	MK-296-L	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
503										
504	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, XL, Black, Nitrile, Powder Free	MK-296-XL	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
505										
506	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight, 2XL, Black, Nitrile, Powder Free	MK-296-XXL	\$0.10	\$ 9.90	100/bx	\$ 99.00	10bx/cs
507										
508	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, XS, Nitrile, Black, Powder Free, 9.5in	93732060	\$0.07	\$ 6.59	100/bx	\$ 65.90	10bx/cs
509										
510	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, SM, Nitrile, Black, Powder Free, 9.5in	93732070	\$0.07	\$ 6.59	100/bx	\$ 65.90	10bx/cs
511										
512	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, MED, Nitrile, Black, Powder Free, 9.5in	93732080	\$0.07	\$ 6.59	100/bx	\$ 65.90	10bx/cs
513										
514	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, LG, Nitrile, Black, Powder Free, 9.5in	93732090	\$0.07	\$ 6.59	100/bx	\$ 65.90	10bx/cs
515										
516	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, XL, Nitrile, Black, Powder Free, 9.5in	93732100	\$0.07	\$ 6.59	100/bx	\$ 65.90	10bx/cs
517										
518	Infection Control		ANSELL HEALTHCARE PR	Gloves, MidKnight Touch 93-732, 2XL, Nitrile, Black, Powder Free, 9.5in	93732110	\$0.07	\$ 6.59	90/bx	\$ 65.90	10bx/cs
519										
520	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, XS, Latex Free, Powder Free	USE-880-XS	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
521										
522	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, SM, Latex Free, Powder Free	USE-880-S	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
523										
524	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, MED, Latex Free, Powder Free	USE-880-M	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
525										
526	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, LG, Latex Free, Powder Free	USE-880-L	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
527										
528	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, XL, Latex Free, Powder Free	USE-880-XL	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
529										
530	Infection Control		ANSELL HEALTHCARE PR	Gloves, Ultrasense EC, 2XL, Latex Free, Powder Free	USE-880-XXL	\$0.11	\$ 11.39	100/bx	\$ 113.90	10bx/cs
531										
532	Infection Control		ANSELL HEALTHCARE PR	Gloves, UltraSense, XS, Nitrile, Powder Free	US-220-XS	\$0.08	\$ 7.59	100/bx	\$ 75.90	10bx/cs
533										
534	Infection Control		ANSELL HEALTHCARE PR	Gloves, UltraSense, SM, Nitrile, Powder Free	US-220-S	\$0.08	\$ 7.59	100/bx	\$ 75.90	10bx/cs
535										
536	Infection Control		ANSELL HEALTHCARE PR	Gloves, UltraSense, MED, Nitrile, Powder Free	US-220-M	\$0.08	\$ 7.59	100/bx	\$ 75.90	10bx/cs



592	Infection Control		CURAPLEX BY BOUND TR	TritonGrip HV Gloves, LG, Orange Nitrile	1015-47153	\$0.07	\$	6.80	100/bx	\$	68.00	10bx/cs
593												
594	Infection Control		CURAPLEX BY BOUND TR	TritonGrip HV Gloves, XL, Orange Nitrile	1015-47154	\$0.07	\$	6.80	100/bx	\$	68.00	10bx/cs
595												
596	Infection Control		CURAPLEX BY BOUND TR	TritonGrip HV Gloves, 2XL, Orange Nitrile	1015-47155	\$0.09	\$	6.80	80/bx	\$	68.00	10bx/cs
597												
598	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EP X2 Gloves, SM, White Ext/Green Int, PF Nitrile Exam	1015-47143	\$0.16	\$	15.99	100/bx	\$	159.90	10bx/cs
599												
600	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EP X2 Gloves, MED, White Ext/Green Int, PF Nitrile Exam	1015-47144	\$0.16	\$	15.99	100/bx	\$	159.90	10bx/cs
601												
602	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EP X2 Gloves, LG, White Ext/Green Int, PF Nitrile Exam	1015-47145	\$0.16	\$	15.99	100/bx	\$	159.90	10bx/cs
603												
604	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EP X2 Gloves, XL, White Ext/Green Int, PF Nitrile Exam	1015-47146	\$0.16	\$	15.99	100/bx	\$	159.90	10bx/cs
605												
606	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EP X2 Gloves, 2XL, White Ext/Green Int, PF Nitrile Exam	1015-47147	\$0.16	\$	15.99	100/bx	\$	159.90	10bx/cs
607												
608	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EC Exam Gloves, Blue, Small	1015-47161	\$0.08	\$	7.50	100/bx	\$	75.00	10bx/cs
609												
610	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EC Exam Gloves, Blue, Medium	1015-47162	\$0.08	\$	7.50	100/bx	\$	75.00	10bx/cs
611												
612	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EC Exam Gloves, Blue, Large	1015-47163	\$0.08	\$	7.50	100/bx	\$	75.00	10bx/cs
613												
614	Infection Control		CURAPLEX BY BOUND TR	TritonGrip EC Exam Gloves, Blue, X-Large	1015-47164	\$0.08	\$	7.50	100/bx	\$	75.00	10bx/cs
615												
616	Infection Control		ECOLAB INC	Foam Hand Cleaner	1063-72915	\$8.40	\$	8.40		\$	100.80	12/cs
617												
618	Infection Control		BECTON DICKINSON	Squad Sharps Container	295488	\$4.02	\$	4.02		\$	96.48	24/cs
619												
620	Infection Control		MAMMOTH MEDICAL, INC	Wall Mounted Sharps Container	298507SA	\$5.39	\$	5.39		\$	107.80	20/cs
621												
622	Infection Control		O&M HALYARD, INC.	Mask w/ Shield	29080	\$0.98	\$	24.51	25/bx	\$	98.04	4bx/cs
623												
624	Infection Control		CURAPLEX BY BOUND TR	N95 Mask	670245-KIT	\$29.56	\$	29.56				
625												
626	Infection Control		MEDSOURCE INTERNATIO	Spit Sock	MS-44400	\$0.84	\$	0.84				
627												
628	Infection Control		ANSELL HEALTHCARE PR	Safety Glasses	660274	\$2.42	\$	2.42	1/pr	\$	29.04	12pr/cs
629												
630	Infection Control		PDI	Super-Sani Cloth	1061-17517	\$0.04	\$	6.63	160/tb	\$	79.56	12tb/cs
631												
632	Infection Control		MAMMOTH MEDICAL, INC	Small Sharps Container	298303	\$4.75	\$	4.75		\$	95.00	20/cs
633												
634	Infection Control		MEDEGEN MEDICAL PROD	Small Bio-Hazard Bags	520-RD650	\$0.10	\$	19.46		\$	3,892.00	200/cs
635												
636	Infection Control		MEDLINE INDUSTRIES, IN	Wash Basin	1072-80347	\$0.73	\$	0.73		\$	36.50	50/cs
637												
638	Infection Control		SAFETEC OF AMERICA, IN	P.A.W.S. Wipes	2034400	\$0.07	\$	6.57	100/bx	\$	65.70	10bx/cs
639												
640	Infection Control		WELCH ALLYN, INC.	Thermometer Probe Covers	2733-53175	\$0.04	\$	9.69	250/bx	\$	290.70	30bx/cs
641												
642	Infection Control		CURAPLEX BY BOUND TR	Wall Mounted Emesis Bags	1071-10202	\$0.53	\$	13.13	25/pk	\$	78.78	6pk/cs
643												
644	Infection Control		ANSELL HEALTHCARE PR	Tyvek Suits	TY127SLG	\$7.50	\$	7.50		\$	187.50	25/cs
645												
646	Infection Control		MEDLINE INDUSTRIES, IN	Exam Gowns	X2320	\$0.66	\$	0.66				



702	IV / Drug Admin		MAMMOTH MEDICAL INC	20 ga. Hypodermic Needle	11317	\$0.09	\$ 0.09	100/bx	\$ 180.00	20bx/cs
703										
704	IV / Drug Admin		MAMMOTH MEDICAL INC	23 ga. Hypodermic Needle	620408	\$0.08	\$ 8.20	100/bx	\$ 164.00	20bx/cs
705										
706	IV / Drug Admin		MAMMOTH MEDICAL INC	25 ga. Hypodermic Needle	30-26406BX	\$0.08	\$ 8.20	100/bx	\$ 164.00	20bx/cs
707										
708	IV / Drug Admin		MAMMOTH MEDICAL INC	27 ga. Hypodermic Needle	11309	\$0.11	\$ 0.11	100/bx	\$ 220.00	20bx/cs
709										
710	IV / Drug Admin		MAMMOTH MEDICAL INC	1 cc Syringe	620048	\$0.17	\$ 17.38	100/bx	\$ 173.80	10bx/cs
711										
712	IV / Drug Admin		B. BRAUN MEDICAL INC	3 cc syringe	1633-30303	\$0.07	\$ 0.07	100/bx	\$ 168.00	24bx/cs
713										
714	IV / Drug Admin		B. BRAUN MEDICAL INC	5 cc syringe	1633-05305	\$0.10	\$ 0.10	100/bx	\$ 200.00	20bx/cs
715										
716	IV / Drug Admin		B. BRAUN MEDICAL INC	10 cc Syringe	1633-10010	\$0.12	\$ 0.12	100/bx	\$ 144.00	12bx/cs
717										
718	IV / Drug Admin		B. BRAUN MEDICAL INC	20 cc Syringe	1633-20720	\$0.29	\$ 0.29	100/bx	\$ 232.00	8bx/cs
719										
720	IV / Drug Admin		B. BRAUN MEDICAL INC	30 cc Syringe	1633-30430	\$0.46	\$ 0.46	100/bx	\$ 276.00	6bx/cs
721										
722	IV / Drug Admin		MAMMOTH MEDICAL INC	25G Butterfly Needle	30-27708BX	\$0.54	\$ 0.54		\$ 270.00	500/cs
723										
724	IV / Drug Admin		MAMMOTH MEDICAL INC	23G Butterfly Needle	30-27706BX	\$0.76	\$ 38.04	50/bx	\$ 380.40	10bx/cs
725										
726	IV / Drug Admin		DYNAREX CORPORATION	1" Clear Tape	1110-08402	\$0.60	\$ 7.15	12/bx	\$ 85.80	12bx/cs
727										
728	IV / Drug Admin		CURAPLEX BY BOUND TR	2" Cloth Tape	1110-14008	\$1.67	\$ 9.99	6/bx	\$ 119.88	12bx/cs
729										
730	IV / Drug Admin		CURAPLEX BY BOUND TR	Tourniquet	1841-14000	\$0.08	\$ 19.88	250/bg	\$ 39.76	2bg/cs
731										
732	Monitoring		MASIMO	Pediatric Pulse Oximeter	2712-51418	\$15.24	\$ 15.24			
733										
734	Monitoring		DYNAREX CORPORATION	Acetone Wipes	279-1501BX	\$0.06	\$ 5.82	100/bx	\$ 58.20	10bx/cs
735										
736	Monitoring		CURAPLEX BY BOUND TR	EKG Paper 108mm	2745-10108	\$2.49	\$ 2.49	1/r	\$ 149.40	60rl/cs
737										
738	Monitoring		STRYKER	PAPER EKG 100MM LP11, LP12, LP15, LP35 2RL/BX LifePak	11240-000032	\$13.10	\$ 13.10	2rl/bx	\$ 26.20	
739										
740	Monitoring		CURAPLEX BY BOUND TR	ZOLL X-Series Paper, 80mm, Red Grid, 6/bx	8000-000876-01	\$2.49	\$ 2.49		\$ 186.75	75rl/cs
741										
742	Monitoring		CURAPLEX BY BOUND TR	Select Defib Pads, Physio Adult/Child Combo, Leads Out Direct Connect	6600208H	\$20.73	\$ 20.73		\$ 207.30	10pr/cs
743										
744	Monitoring		CURAPLEX BY BOUND TR	Select Multi-Function Defib Pads, Physio-Control Pediatric/Infant	6600201H	\$21.79	\$ 21.79		\$ 217.90	10pr/cs
745										
746	Monitoring		CURAPLEX BY BOUND TR	Select Multi-Function Defib Pads, Physio-Control Adult/Child	6600205H	\$19.95	\$ 19.95		\$ 199.50	10pr/cs
747										
748	Monitoring		CURAPLEX BY BOUND TR	Select Defib Pads, Zoll Adult/Child Combo, Leads Out Direct Connect	6600209H	\$23.72	\$ 23.72		\$ 237.20	10pr/cs
749										
750	Monitoring		CURAPLEX BY BOUND TR	Select Multi-Function Defib Pads, Zoll Pediatric/Infant	6600202H	\$21.47	\$ 21.47		\$ 214.70	10pr/cs
751										
752	Monitoring		CURAPLEX BY BOUND TR	Select Multi-Function Defib Pads, Zoll Adult/Child	6600206H	\$20.51	\$ 20.51		\$ 205.10	10pr/cs
753										
754	Monitoring		LINKS MEDICAL PRODUC	Fora GD20 Blood Glucose Meter, Black, Free w/Purchase of Strips *Approved for Multi-patient Use*	GD20FM01-BLK	\$8.54	\$ 8.54			
755										
756	Monitoring		LINKS MEDICAL PRODUC	Fora GD20 Test Strips CLIA MODERATE 50/ bottle *Approved for Multipatient Use* (one bottle per box)	GD20FS50	\$0.18	\$ 9.00	50/bx		



812	Monitoring		AMBU INC.	CO2 Detector, Ambu, Pediatric 12/cs	000172713	\$9.24	\$ 110.93		\$ 1,331.16	12/cs
813										
814	OB		CURAPLEX BY BOUND TR	OB Kit	4440010-B	\$9.85	\$ 9.85			
815										
816	PT Handling		CURAPLEX BY BOUND TR	MegaMover Transport Unit, 40 in x 80 in, Non-woven/Poly, White/Black, 14 Handles	51926	\$14.99	\$ 14.99		\$ 149.90	10/cs
817										
818	PT Handling		CURAPLEX BY BOUND TR	MegaMover Transport Chair, 35 in x 35 in, Nonwoven/Poly, White/Yellow	56307	\$11.25	\$ 11.25		\$ 112.50	10/cs
819										
820	PT Handling		AMBU INC.	Extrication Collar, Ambu Mini Perfit ACE, Pediatric, Adjustable 12 Settings	000281106	\$4.50	\$ 4.50		\$ 135.00	30/cs
821										
822	PT Handling		AMBU INC.	Extrication Collar, Ambu Perfit ACE, Adult, Adjustable 16 Settings	000281000	\$4.50	\$ 4.50		\$ 135.00	30/cs
823										
824	PT Handling		CURAPLEX BY BOUND TR	Extrication Collar, Mini, Single-use, Adjustable, 6 Settings	472004000	\$4.00	\$ 4.00		\$ 120.00	30/cs
825										
826	PT Handling		CURAPLEX BY BOUND TR	Extrication Collar, Adult, Single-use, Adjustable, 8 Settings	472003000	\$4.00	\$ 4.00		\$ 120.00	30/cs
827										
828	PT Handling		CURAPLEX BY BOUND TR	Cot Sheet, Fitted, Taylor G-Force, Blue, 36 in x 90 in, Fluid Resistant	90-GFRC3690	\$2.50	\$ 75.00		\$ 2,250.00	30/cs
829										
830	PT Handling		CURAPLEX BY BOUND TR	Cot Sheet, Fitted, 30 in x 84 in, Resistant, Blue	90-BSS3084	\$1.30	\$ 65.00		\$ 3,250.00	50/cs
831										
832	PT Handling		CURAPLEX BY BOUND TR	Mattress Cover, SnugFit, Expandable, Blue, Nonwoven	72930	\$1.30	\$ 65.00		\$ 3,250.00	50/cs
833										
834	PT Handling		CURAPLEX BY BOUND TR	EMS STANDARD SHEET SNUGFIT 30 IN X 84 IN	44547	\$1.20	\$ 60.00		\$ 3,000.00	50/cs
835										
836	PT Handling		CURAPLEX BY BOUND TR	Flat Sheet, 40 in x 90 in, Tissue/Poly, White/Blue	52166	\$0.73	\$ 36.54		\$ 1,827.00	50/cs
837										
838	PT Handling		CURAPLEX BY BOUND TR	SPACE RESCUE BLANKET MYLAR FOIL 84 X 52	3537	0.49	\$ 0.49		\$ 98.00	200/cs

**MANUFACTURER LIST PRICE DISCOUNT BY CATEGORY**

For Evaluation Purposes this section will be based on the discounts submitted by the Vendor below. Please submit a percentage (%) discount from Manufacturer's List Price (MLP) for non-core items. Vendors must submit the following:

- A. Catalogs w/Manufacturers current price List (Vendor Catalog or link to website are both acceptable where list prices are shown)
- B. Percent of Discount per MLP

Failure to submit the information will be considered non-responsive and will result in vendor disqualification.

CATEGORY	%OFF MANUFACTURER'S LIST PRICE	NAMES OF MANUFACTURER'S REPRESENTED
<b>Bandages &amp; Dressings</b> Adhesive Bandages, Gauze Products, Self-Adhesive Bandages, Elastic Bandages Surgical Tape, IV Dressings, Trauma & Specialty Bandages Hemostatic Agents, Burn Care, Heat Packs, Cold Packs and Emergency Obstetric Supplies	40%	Please see attachment.
<b>Infection Control</b> Latex Gloves, Latex Free Gloves, Glove Accessories, Respirators & Facemasks, Respirator Fit Test Kits, Protective Eyewear, Ear Plugs, Antimicrobial Hand Wipes, Hand Soaps, Sanitizers & Lotions, Sharps Safety Under pads, Surface Disinfectants, High-Level Disinfectants, Personal Protection, Biohazard Spill Kits & Supplies and Biohazard Waste Bags	40%	Please see attachment.
<b>IV &amp; Pharmaceuticals</b> Needle-Free Solution Sets, Needle-Free Extension Sets, Needle-Free IV Sets, Specialty IV Systems, Standard IV Sets, IV Accessories, IV Preparation, IV Dressings, IV Catheters, Needles & Syringes, Blood Collection, Solutions, Irrigation, Emergency Medications and Bone Injection Guns	37%	Please see attachment.
<b>Diagnostic Equipment</b> Pulse Oximeter, Blood Pressure Cuffs, Stethoscopes, Thermometers, Penlights, EKG Electrodes, Defib Supplies, Magil Forceps & Flashlights	35%	Please see attachment.
<b>Immobilization &amp; Extrication</b> Backboards, Backboard straps, Cervical Collars, Head Immobilizers, Mast Pants, Traction splints, Disposable and reusable Splints, Basket stretchers & Scoop Stretchers	40%	Please see attachment.
<b>Patient Transport Equipment</b>	30%	Please see attachment.

CATEGORY	%OFF MANUFACTURER'S LIST PRICE	NAMES OF MANUFACTURER'S REPRESENTED
Cot Accessories, patient Restraints, Cot Blankets, Cot Sheets, Stair Chairs, soft stretchers, clipboards, triage vests & triage supplies	30%	Please see attachment.
<b>Equipment Bags &amp; Cases</b> i.e. Oxygen bags, stocked oxygen kits, trauma bags, airway bags, ALS bags, drug bags & boxes, first call in bags, rescue packs, fanny packs & rescue bags	35%	Please see attachment.
<b>Medical Education &amp; Training</b> AED trainers, CPR manikins, intubation trainers, Defib manikins, EKG simulators, IV training arms, ALS training manikins, Choking Manikins & Rescue Randy	32%	Please see attachment.
<b>Airway Management</b> Endotracheal Tubes, Stylettes, Endotracheal Tube Holders, Oral Airways, Nasal Airways, Difficult Airways Double Lumen Airways, Laryngeal Masks, Airway Detectors, Airway Accessories, Laryngoscope, Blades, Hand Powered Suction Units, Suction Catheters, Suction, Canisters, Disposable Suction Supplies and Specialized Tubing	37%	Please see attachment.
<b>Breathing &amp; Respiratory Equip.</b> Disposable Resuscitators (BVM's), CPR First Response Supplies, Valves / Adapters, Connectors, Regulators, Flowmeters, Oxygen Cylinders, Oxygen, Delivery Supplies, Nebulizers and CPAP Ventilation	35%	Please see attachment.
<b>Disaster Preparedness</b> Coveralls, ear protection, fit test kits, gloves, head protection, oxygen manifolds, respiration masks & hoods, traffic control & triage	37%	Please see attachment.
<b>Tools &amp; Personal Items</b> Field guides, forceps, scalpels, holsters, shears & scissors, penlights, ring cutters, hammers, seat belt cutters & window punches	40%	Please see attachment.

\*\*A. Please visit [www.boundtree.com](http://www.boundtree.com) for current vendor catalog and pricing\*\*

**MANUFACTURER LIST PRICE REMAINING LINE DISCOUNT**

For Evaluation Purposes this section will be based on the discounts submitted by the Vendor below. Please submit a percentage (%) discount from Manufacturer's List Price (MLP) for your remaining line of products:

- A. Catalogs w/Manufacturers current price List (Vendor Catalog or link to website are both acceptable where list prices are shown)
- B. Percent of Discount per MLP

**Failure to submit the information will be considered non-responsive and will result in vendor disqualification.**

ITEM	%OFF MANUFACTURER'S LIST PRICE
<b>REMAINING LINE DISCOUNT(S) NOT LISTED ABOVE</b>	40%



To Whom It May Concern:

In response to your Bid #rfp-fh-25-25-2525, Bound Tree Medical is pleased to offer specific categories off the prices from the current Bound Tree Medical Emergency Medical Product Catalog. These items are also available for reference on our website, [www.boundtree.com](http://www.boundtree.com).

<b>Product Categories 35% Off</b>		<b>Product Categories 40% Off</b>
Diagnostic Equipment		Bandages
Equipment Bags & Cases		Infection Control
Breathing & Respiratory Equipment		Immobilization & Extrication
		Tools & Personal Items
<b>Product Categories 32% Off</b>		Remaining Items Not Listed Above
Medical Education & Training		
<b>Product Categories 30% Off</b>		<b>Product Categories 37% Off</b>
Patient Transport Equipment		IV & Pharmaceuticals
		Airway Management
		Disaster Preparedness

We are pleased to provide you with a competitive bid for the emergency medical supplies and equipment that you are seeking. Please contact our Bids and Contracts Department at 800-533-0523 with any questions. Thank you.

Sincerely,

*Heather Legg*

Heather Legg  
Pricing Analyst  
Bound Tree Medical, LLC

**AUTHORIZATION OF PROPOSAL**

**PAYMENT METHOD**

Does your company accept MasterCard (or other credit card) for payment as well?  YES  NO

If yes, please state any applicable discounts or additional fees associated for this method of payment.

N/A

Please select company's preferred payment method:

Check – minimally 60 days from receipt of order  
 ACH – 45 days from receipt of invoice  
 Credit Card – 20 days from receipt of invoice

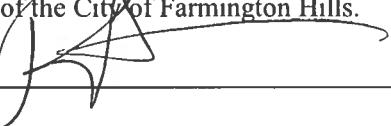
**ACKNOWLEDGEMENT OF OFFICIAL DOCUMENTS**

I Rob Meriweather, certify that I have read section 3 (Official Documents) of the invitation to bid and that the bid proposal documents contained herein were obtained directly from the City of Farmington Hills Purchasing Office or MITN website, [www.mitn.info](http://www.mitn.info) and is an official copy of the authorized version.

**SIGNATURE OF AUTHORIZED COMPANY REPRESENTATIVE**

**FORMAL AUTHORIZATION**

The undersigned herein submits this proposal and agrees to enter into an agreement with the City of Farmington Hills on behalf of the aforementioned entities, SMEMS COOPERATIVE and MITN Purchasing Cooperative in accordance with the Contract documents. In submitting this completed and signed proposal, it is understood that the right is reserved by the City of Farmington Hills to reject any or all bids and to make such award that, in the opinion of the City Council, is in the best interest of the City of Farmington Hills.

Signature  Company Bound Tree Medical, LLC

Printed Rob Meriweather Address 5000 Bradenton Ave.

Title President, EP City/State/Zip Dublin, OH 43017

Date 12/02/2025 Phone 800-533-0523 Fax 877-311-2437

Contact Person Heather Legg Cell phone 614-760-5179

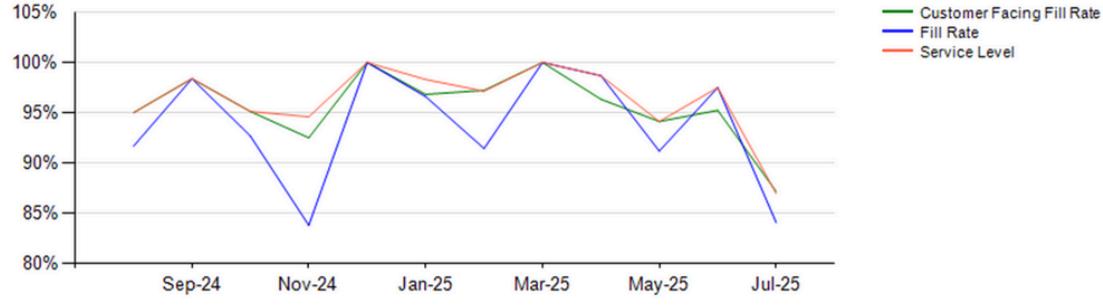
Email submitbids@boundtree.com website www.boundtree.com

FEIN: 31-1739487

## Examples of our Customer Scorecard highlighting our fill rate performance out of all warehouses, including backordered items

	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Total
Total Lines	60	62	41	40	28	63	36	24	82	34	42	70	582
Stock on Demand - Filled	0	0	0	2	1	3	1	2	4	0	1	1	15
Stock on Demand - Backordered	0	0	0	1	0	1	0	0	2	0	1	0	5
Stocked Item - Filled from Primary WH	55	61	38	31	27	57	32	22	75	31	39	58	526
Stocked Item - Filled from Secondary WH	2	0	1	4	0	1	2	0	0	1	0	2	13
Stocked Item - Backordered	3	1	2	2	0	1	1	0	1	2	1	9	23
Total Backorder Lines	3	1	2	3	0	2	1	0	3	2	2	9	28
Fill Rate	91.67 %	98.39 %	92.68 %	83.78 %	100.00 %	96.61 %	91.43 %	100.00 %	98.68 %	91.18 %	97.50 %	84.06 %	93.59 %
Service Level	95.00 %	98.39 %	95.12 %	94.60 %	100.00 %	98.31 %	97.14 %	100.00 %	98.68 %	94.12 %	97.50 %	86.96 %	95.91 %
% BO Lines to Total Lines	5.00 %	1.61 %	4.88 %	7.50 %	0.00 %	3.18 %	2.78 %	0.00 %	3.66 %	5.88 %	4.76 %	12.86 %	4.81 %
Customer Facing Fill Rate	95.00 %	98.39 %	95.12 %	92.50 %	100.00 %	96.83 %	97.22 %	100.00 %	96.84 %	94.12 %	95.24 %	87.14 %	95.19 %

Customer Fill Rate - TTM



## Examples of a cost savings opportunity with Curaplex

Item	UOM	Description	Qty	Price	Ext.Price
1015-70702	2000/CS	Gloves, KC300 Sterling, MED, Nitrile, Exam, Powder Free, 9.5 in 200/bx 10bx/cs	15	\$ 265.10	\$ 3,976.50
1012-47124	1000/CS	Curaplex TritonGrip SE Gloves, MED, Blue Nitrile, Powder Free 100/bx 10bx/cs	30	\$ 71.90	\$ 2,157.00
Savings with MED Curaplex Gloves					\$ 1,819.50
1015-70803	2000/CS	Gloves, KC300 Sterling, LG, Nitrile, Exam, Powder Free, 9.5 in 200/bx 10bx/cs	19	\$ 265.10	\$ 5,036.90
1012-47125	1000/CS	Curaplex TritonGrip SE Gloves, LG, Blue Nitrile, Powder Free 100/bx 10bx/cs	38	\$ 71.90	\$ 2,732.20
Savings with LARGE Curaplex Gloves					\$ 2,304.70

Item Number	Item Description	Price	Sub Item Number	Sub Item Description	Sub Price	Price Difference
22850	ELECTRODES MEDI-TRACE 850 RADIOLUCENT FOAM 50/PK 20PK/CS	\$167.76	2741-50487	Curaplex Foam Electrode, Wet Gel 50mm x 48mm 60/pk 15pk/bx 6bx/cs	\$90.58	\$77.18
1714-83092	Ext Set, 8 in, Needleless, Clamp, MedSource Connector, Luer Lock Connector 100/cs	\$128.66	1714-31081	Curaplex 8" Exten Set, RmvbleSure-Lok, NeedleFree Connect, Rotating Male LL 1/EA 50EA/CS	\$59.50	\$69.16
1712-83163	IV Admin Set, 60 Drop, 83 in, Needle-free Y-site, Rotary Luer Lock, Clamp 50/cs	\$77.42	1712-60830	Curaplex IV Admin Set, 60Drp, 83in,PP Y-Site,Sure-Lok Ndle-Free Y-Site, Rotat Male LL 1	\$75.00	\$2.42
541310	DEFIB PADS MEDTRONIC QUIK-COMBO (2ea=1pk) 10PK/CS	\$31.66	16384	Curaplex Select Multi-Function Defib Pads, Physio-Control Adult/Child >10KG/22LBS 10pr/cs	\$17.95	\$13.71
533-MS-BP200EA	Blood pressure unit BP, large adult, black, nylon adjustable cuff, metal valve, case, LF 50ea/cs	\$8.99	36013	Curaplex Manual Blood Pressure Cuff , LG Adult, with Case 50ea/cs	\$7.47	\$1.52
533-MS-BP100EA	Blood pressure unit BP, adult, black, nylon adjustable cuff, metal inflation valve, case, LF 50ea/cs	\$8.09	36012	Curaplex Manual Blood Pressure Cuff, Adult, with Case 50ea/cs	\$7.53	\$0.56
236086	DEFIB/PACING / ECG PADS ADULT W/QUIK-COMBO CONNECTOR 2FT LEAD, LP12, LP15 1/PR 10PR/BX 5BX/CS	\$25.30	16384	Curaplex Select Multi-Function Defib Pads, Physio-Control Adult/Child >10KG/22LBS 10pr/cs	\$17.95	\$7.35
232023	EKG PAPER 100MM FOR LP11, LP12 AND LP15 18RL/CS LifePak	\$5.60	2745-10108	Curaplex ECG Chart Paper, Thermal,108mm,Red Grid, for Physio-Control LP11, LP12 , LP15 1/RL 60RL/CT	\$1.39	\$4.21
1712-83110	IV Admin Set, 10 Drop, 83 in, Needle Free Y site, 1 Luer Connector 50ea/cs	\$1.54	1712-10830	Curaplex IV Admin Set, 10 Drp, 83in, Pre-Prnd Y-Site, SrLk Ndle-Free Y Ste, Rotat Male LL 50EA/C	\$1.09	\$0.45
10847	Pillow Case, Disp., Graham 47256, 21 in x 30 in, tissue/poly, white 100ea/cs	\$33.00	3271-44125	Curaplex Disposable Pillow Case, 22x30 inches Tissue/Poly, White 100/CS	\$18.00	\$15.00



**Gary Proctor, MA, Paramedic IC**  
Director

**Sean Bowers, BA, Paramedic IC**  
Deputy Director

2872 Hansen Road  
West Branch, MI 48661  
Phone: 989-345-4503

November 13, 2025

City of Farmington Hills  
Purchasing Department  
31555 W. 11 Mile Rd  
Farmington Hills, MI 48336-1103

**RE: Southeast Michigan EMS Supply Purchasing Consortium/MITN Contract**

Board of Directors,

With the upcoming review and bid process for the above referenced EMS supply contract I am writing to express my support for Bound Tree Medical. Having served as the EMS Captain for the West Bloomfield Fire Department for 10 years and voting member of the Board of Directors for this contract, and in my current position as the Director of the Ogemaw County EMS Authority, I am intimately familiar with this contract and the history of it.

Over the years this contract has been served by many different suppliers. Some of these suppliers have been strong partners, others that started out strong and then over time lost sight of the customer service aspect and needs of the departments participating. I can say without hesitation that Bound Tree and their entire staff have by far provided the highest level of service to this contract that I can recall.

Because of this dedication to the contract and the departments throughout our great state and region that participate in the consortium I would like to offer my highest recommendation to continue this contract with Bound Tree.

Kindest Regards,

Gerard F. Proctor, MA, Paramedic IC  
Director  
Ogemaw County EMS Authority

Cc: Dan O'Brian